

November 14, 2019

Hello NESC Board of Directors

Meeting Location:

Our November meeting will be held Monday, November 18, 2019 in Watertown, SD. **The meeting will be held at Lake Area Technical Institute.** The meeting will begin at **7:00 P.M.**

Cory Akin
PRESIDENT
BOARD OF DIRECTORS

Jerry Aberle
DIRECTOR
Jerry.Aberle@k12.sd.us

Tim Frewing
ASSISTANT DIRECTOR
Tim.Frewing@k12.sd.us

Tiffany Stormo
BUSINESS MANAGER
Tiffany.Stormo@k12.sd.us

MEMBER DISTRICTS

- Arlington #38-1
- Britton-Hecla #45-4
- Castlewood #28-1
- Clark #12-2
- De Smet #38-2
- Deubrook #5-6
- Deuel #19-4
- Elkton #5-3
- Enemy Swim Day School
- Estelline #28-2
- Florence #14-1
- Hamlin #28-3
- Henry #14-2
- Iroquois #2-3
- Lake Preston #38-3
- Rosholt #54-4
- Sioux Valley #5-5
- Summit #54-6
- Waubay #18-3
- Waverly #14-5
- Webster Area #18-5
- Willow Lake #12-3
- Wilmot #54-7

Northeast Educational Services Cooperative
P.O. Box 327 • Hayti, South Dakota 57241
605-783-3607 • Fax 605-783-3259

November 18, 2019

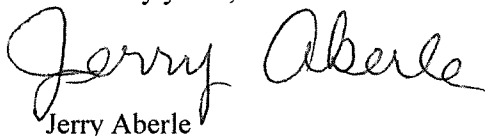
Dear NESC Board Members:

Our November board meeting will be held on **Monday, November 18, 2019.** It will begin at 7:00 pm and will be held in Watertown at LATI in the Manufacturing, Energy, and Transportation Building (Door #9)—Room 802. The meeting begins at 7:00 pm.

Enclosed/attached are several documents for your review prior to the meeting.

See you Monday evening at 7:00 pm.

Sincerely yours,


Jerry Aberle

NESC BOARD OF DIRECTORS' MEETING

Proposed Agenda

Date: November 18, 2019

Time: 7:00 P.M.

**Location: Lake Area Technical Institute (LATI)
Manufacturing, Energy, and Transportation Building—Room 802
1201 Arrow Ave NE, Watertown, SD**

1. Call to order
2. Agenda review, changes, and approval
3. Introduction of guests
4. Conflicts of Interest
5. Public Comment
6. Approval of October 2019 financial report
7. Consent Agenda
 - a. Approval of October 21, 2019 meeting minutes
 - b. Approval of payment of November 2019 budget claims
 - c.
 - d.
 - e.
8. Discussion Items
 - a. November 6, 2019 Advisory Board meeting minutes
 - b. Assistant Director Report
 - c. Director Report
 - d. B-3 Agreement
 - e.
 - f.
9. Action Items
 - a.
 - b.
 - c.
 - d.
10. Executive Session (If needed)
 - a.

FOR ONLY AUDIO ACCESSIBILITY FOR THIS MEETING PLEASE DIAL 605-874-6338. YOU WILL THEN BE PROMPTED TO ENTER YOUR CONFERENCE IDENTIFICATION NUMBER. THIS NUMBER IS #43631

Agenda Explanation

- 1. Call to order**
- 2. Agenda review, changes, and approval**
- 3. Introduction of guests**
- 4. Conflicts of Interest**
- 5. Public Comment**
- 6. Approval of October 2019 financial report**
- 7. Consent Agenda**
 - a. Approval of October 21, 2019 meeting minutes.** Please review enclosed minutes.
 - b. Approval of payment of November 2019 budget claims.** Please review the enclosed budget claims.
 - c.**
 - d.**
 - e.**
- 8. Discussion Items**
 - a. November 6, 2019 Advisory Board meeting minutes.** Please review the enclosed minutes.
 - c. Assistant Director Report.**
 - d. Director Report.**
 - e.**
 - f.**
- 9. Action Items**
 - a.**
 - b.**
 - c.**
 - d.**
- 10. Executive session**
 - a.**

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE
STATEMENT OF CASH RECEIPTS, DISBURSEMENTS, AND CASH BALANCES

	General Fund (10)	Special Education Fund (22)	Agency Fund (71)	TOTAL ALL FUNDS
CASH BALANCE				
October 1, 2019	\$295,679.33	\$521,985.80	\$25,016.74	\$842,681.87
Receipts:				
Local Sources:				
1312 Center Base Tuition		\$63,389.96		\$63,389.96
1332 Extended School Year Tuition				\$0.00
1510 Interest	\$51.30	\$246.32		\$297.62
1941 ESA 1 OTHER SOURCES				\$0.00
1941 ESA 1 LEA Assessments				\$0.00
1941 Shared Services LEAs				\$0.00
1950 Refund Prior Year Expense				\$0.00
1990 Charges For Service				\$0.00
1990 SPED Assessments	\$964.18	\$109,368.86		\$110,333.04
1990 Reading Recovery	\$2,112.96			\$2,112.96
1990 Reading Recovery-Other LEAs				\$0.00
1990 Miscellaneous			\$2,926.55	\$2,926.55
1990 Northern Plains				\$0.00
1990 Special Projects-Indirect Cost				\$0.00
1990 Drug & Alcohol Pool				\$0.00
1990 Expensed Mileage	\$52,441.78			\$52,441.78
State Sources:				
3119 Grants-in-Aid: Ed. Specialist				\$0.00
3900 Part C Funds		\$5,167.58		\$5,167.58
3900 Part B Funds		\$3,089.86		\$3,089.86
3900 ESA 1				\$0.00
Federal Sources:				
4152 Title IIB (SD COUNTS)				\$0.00
4175 IDEA Part B 611		\$211,446.00		\$211,446.00
4175 IDEA Part B 611-Private				\$0.00
4186 IDEA Part B 619		\$5,181.00		\$5,181.00
Other Receipts:				
120 Accounts Receivable				\$0.00
140 Due from other Governments		\$1,618.50		\$1,618.50
Other Receipts	\$2,666.53	\$93.24		\$2,759.77
Total Monthly Receipts	\$58,236.75	\$399,601.32	\$2,926.55	\$460,764.62
Balance Frwd plus Revenue to date	\$353,916.08	\$921,587.12	\$27,943.29	\$1,303,446.49
Manual Journal Entry				\$0.00
Manual Journal Entry Revenue				\$0.00
Less Salaries & Disbursements				
Salaries	\$8,567.69	\$276,391.83		\$284,959.52
Disbursements	\$12,067.93	\$77,702.31	\$7,071.72	\$96,841.96
Less Total Salaries & Disbursements	\$20,635.62	\$354,094.14	\$7,071.72	\$381,801.48
CASH BALANCE				
October 31, 2019	\$333,280.46	\$567,492.98	\$20,871.57	\$921,645.01

Balance Sheet

Clearing Account XX-101-002	\$0.00	\$0.00	\$0.00	\$0.00
Checking Account XX-101	\$7.29	\$265,303.40	\$13,110.11	\$278,420.80
Money Market Savings XX-105	\$333,273.17	\$218,375.53	\$7,761.46	\$559,410.16
Certificates of Deposit XX-106	\$0.00	\$78,814.05	\$0.00	\$78,814.05
Imprest XX-108	\$0.00	\$5,000.00	\$0.00	\$5,000.00
TOTALS	\$333,280.46	\$567,492.98	\$20,871.57	\$921,645.01
Cash & Balance Sheet difference	\$0.00	\$0.00	\$0.00	\$0.00

Regular; Processing Month 10/2019; Fund Number 10, 22

Fund: 10 GENERAL FUND

<u>Account Number</u>	<u>Description</u>	<u>Revised Budget</u>	<u>During Month</u>	<u>To Date</u>	<u>% of Budget</u>	<u>Budget Balance</u>
10 1510	INTEREST	325.00	51.30	251.90	77.51	73.10
10 1941 014	ESA 1 LEA ASSESSMENTS	0.00	0.00	0.00	0.00	0.00
10 1941 015	SHARED SERVICES-1 REV OTHER SOURCES-LEAs	79,603.82	0.00	79,603.82	100.00	0.00
10 1941 017	SHARED SERVICES GRANT	37,271.25	0.00	0.00	0.00	37,271.25
10 1990 009	NON-SP.ED. ASSESSMENTS	11,326.58	964.18	3,775.60	33.33	7,550.98
10 1990 012	READING RECOVERY ASSESSMENTS	38,238.11	2,112.96	21,257.18	55.59	16,980.93
10 1990 013	READING RECOVERY-OTHER LEAs	8,579.45	0.00	0.00	0.00	8,579.45
10 1990 018	MISCELLANEOUS	0.00	0.00	0.00	0.00	0.00
10 1990 020	NORTHERN PLAINS	958.85	0.00	0.00	0.00	958.85
10 1990 073	D&A POOL ASSESSMENTS	9,925.44	0.00	9,925.19	100.00	0.25
10 1990 200	EXPENSED MILEAGE FROM SPED	261,430.00	52,441.78	52,441.78	20.06	208,988.22
Subtotal: LOCAL SOURCES		447,658.50	55,570.22	167,255.47	37.36	280,403.03
10 3900 050	ESA 1-TEACHER OF THE YEAR	0.00	0.00	0.00	0.00	0.00
Subtotal: STATE SOURCES		0.00	0.00	0.00	0.00	0.00
10 4152 016	TITLE II PART B SD COUNTS	0.00	0.00	0.00	0.00	0.00
Subtotal: FEDERAL SOURCES		0.00	0.00	0.00	0.00	0.00
10 5110	OPERATING TRANSFER IN	0.00	0.00	0.00	0.00	0.00
10 5130	SALE OF SURPLUS PROPERTY	0.00	2,596.53	2,596.53	0.00	(2,596.53)
10 5140	COMPENSATION FOR LOSS OF ASSET	0.00	0.00	0.00	0.00	0.00
Subtotal: 5000		0.00	2,596.53	2,596.53	0.00	(2,596.53)
Fund Total:		447,658.50	58,166.75	169,852.00	37.94	277,806.50

Regular; Processing Month 10/2019; Fund Number 10, 22

Fund: 22 SPECIAL EDUCATION FUND

Account Number	Description	Revised Budget	During Month	To Date	% of Budget	Budget Balance
22 1312	TUITION-CENTER BASE	516,631.94	63,389.96	65,565.97	12.69	451,065.97
22 1312 100	TUITION-ESY	95,282.75	0.00	0.00	0.00	95,282.75
22 1510	INTEREST	1,700.00	246.32	895.41	52.67	804.59
22 1950	REFUND OF PRIOR YEAR EXPENSE	0.00	0.00	0.00	0.00	0.00
22 1990 002	MISCELLANEOUS-CENTER BASE	0.00	0.00	0.00	0.00	0.00
22 1990 003	SPED ASSESSMENTS	1,254,491.52	109,368.86	418,164.08	33.33	836,327.44
22 1990 018	MISCELLANEOUS	5,000.00	0.00	0.00	0.00	5,000.00
22 1990 019	SPECIAL PROJECTS INDIRECT COSTS	5,000.00	0.00	0.00	0.00	5,000.00
22 1990 020	NORTHERN PLAINS	18,218.21	0.00	0.00	0.00	18,218.21
22 1990 021	OLDHAM-RAMONA	38,000.00	0.00	0.00	0.00	38,000.00
	Subtotal: LOCAL SOURCES	1,934,324.42	173,005.14	484,625.46	25.05	1,449,698.96
22 3119 071	STATE GRANTS-IN-AID: ED SPEC.	128,140.56	0.00	0.00	0.00	128,140.56
22 3900 013	STATE REVENUE: PART C FUNDS	40,000.00	5,167.58	15,408.17	38.52	24,591.83
22 3900 014	STATE REVENUE: PART B FUNDS	4,500.00	3,089.86	3,089.86	68.66	1,410.14
	Subtotal: STATE SOURCES	172,640.56	8,257.44	18,498.03	10.71	154,142.53
22 4175 475	REGULAR IDEA PART B 611	1,773,945.00	211,446.00	211,446.00	11.92	1,562,499.00
22 4175 476	REGULAR IDEA PART B 611-PRIVATE SCHOOL	0.00	0.00	0.00	0.00	0.00
22 4186 486	REGULAR IDEA PART B 619	51,015.00	5,181.00	5,181.00	10.16	45,834.00
	Subtotal: FEDERAL SOURCES	1,824,960.00	216,627.00	216,627.00	11.87	1,608,333.00
22 5110	OPERATING TRANSFER IN	75,000.00	0.00	0.00	0.00	75,000.00
22 5130	SALE OF SURPLUS PROPERTY	0.00	0.00	0.00	0.00	0.00
22 5140	COMPENSATION FOR LOSS OF ASSET	0.00	0.00	0.00	0.00	0.00
	Subtotal: 5000	75,000.00	0.00	0.00	0.00	75,000.00
	Fund Total:	4,006,924.98	397,889.58	719,750.49	17.96	3,287,174.49

Revenue Summary Report

Processing Month: 10/2019

Regular; Processing Month 10/2019; Fund Number 10, 22

	<u>Revised Budget</u>	<u>During Month</u>	<u>To Date</u>	<u>% of Budget</u>	<u>Budget Balance</u>
Grand Total:	4,454,583.48	456,056.33	889,602.49	19.97	3,564,980.99

EXPENDITURE SUMMARY

Regular; Processing Month 10/2019; Fund Number 10, 22

Account Number	Account Description	BUDGET	CURRENT MO.EXP.	EXP.TO DATE	% OF BUDGET	BALANCE AT EOM
10	GENERAL FUND					
1111	READING RECOVERY	\$46,817.56	\$3,024.58	\$12,828.63	27.40	\$33,988.93
2219	OTHER IMPROVEMENTS-INSTRUCTION	\$116,875.07	\$3,074.18	\$11,760.00	10.06	\$105,115.07
2227	TECHNOLOGY SUPPORT	\$5,475.04	\$266.07	\$2,032.09	37.12	\$3,442.95
2319	BOARD OF EDUCATION SERVICES	\$11,063.80	\$113.66	\$6,008.87	54.31	\$5,054.93
2329	ADMINISTRATION	\$31,036.91	\$2,555.47	\$9,112.78	29.36	\$21,924.13
2529	ADMINISTRATION-FISCAL SERVICES	\$9,859.25	\$721.74	\$3,466.96	35.16	\$6,392.29
2542	OPERATION & MAINTENANCE BLDGS.	\$9,931.43	\$218.36	\$816.28	8.22	\$9,115.15
2545	VEHICLE SERVICE	\$221,674.00	\$9,147.52	\$47,955.68	21.63	\$173,718.32
2551	DRUG & ALCOHOL TESTING POOL	\$9,925.44	\$1,444.04	\$1,444.04	14.55	\$8,481.40
8110	OPERATING TRANSFERS OUT	\$75,000.00	\$0.00	\$0.00	0.00	\$75,000.00
10	GENERAL FUND	\$537,658.50	\$20,565.62	\$95,425.33	17.75	\$442,233.17
22	SPECIAL EDUCATION FUND					
1221	EXTENDED SCHOOL YEAR	\$95,282.75	\$8,977.92	\$83,968.63	88.13	\$11,314.12
1223	CENTER BASE DAY PROGRAMS	\$516,631.94	\$48,221.42	\$93,583.48	18.11	\$423,048.46
1226	EARLY CHILDHOOD SERVICES	\$364,703.07	\$31,857.03	\$66,315.59	18.18	\$298,387.48
2129	TRANSITION SUPPORT SERVICES	\$27,546.25	\$2,481.94	\$8,154.44	29.60	\$19,391.81
2142	PSYCHOLOGICAL SERVICES	\$582,297.81	\$51,680.38	\$115,079.14	19.76	\$467,218.67
2152	SPEECH PATHOLOGY SERVICES	\$1,118,495.20	\$92,790.58	\$202,460.94	18.10	\$916,034.26
2171	PHYSICAL THERAPY	\$318,554.96	\$26,861.18	\$91,725.71	28.79	\$226,829.25
2172	OCCUPATIONAL THERAPY	\$489,924.55	\$32,489.68	\$104,248.41	21.28	\$385,676.14
2213	PROFESSIONAL DEVELOPMENT/PRESERVICE&TCAP	\$2,500.00	\$0.00	\$340.00	13.60	\$2,160.00
2219	OTHER IMPROVEMENTS-INSTRUCTION	\$128,140.56	\$9,474.70	\$31,576.08	24.64	\$96,564.48
2227	TECHNOLOGY SUPPORT	\$48,825.39	\$2,394.78	\$18,289.51	37.46	\$30,535.88
2319	BOARD OF EDUCATION SERVICES	\$81,574.16	\$662.98	\$53,359.53	65.41	\$28,214.63
2329	ADMINISTRATION	\$279,332.28	\$22,999.61	\$82,015.05	29.36	\$197,317.23
2529	ADMINISTRATION-FISCAL SERVICES	\$88,733.23	\$6,495.75	\$31,202.75	35.16	\$57,530.48
2542	OPERATION & MAINTENANCE BLDGS.	\$89,382.83	\$1,965.12	\$7,172.37	8.02	\$82,210.46
22	SPECIAL EDUCATION FUND	\$4,231,924.96	\$339,353.07	\$989,491.63	23.38	\$3,242,433.35
	Grand Total:	\$4,769,583.48	\$359,918.69	\$1,084,916.96	22.75	\$3,684,666.52

Activity Fund Balance Report - Summary - Exclude Encumbrances
10/2019 - 10/2019

Regular; Beginning Month 10/2019; Processing Month 10/2019; Accounts to Include Accounts with Activity; Fund Number 71

Fund: 71 AGENCY FUND

<u>Chart of Account Number</u>	<u>Chart of Account Description</u>	<u>Beginning Balance</u>	<u>Expenses</u>	<u>Revenues</u>	<u>Balance Change</u>	<u>Balance</u>
71 415 801	GENERAL CLEARING-AMT. HELD FOR OTHERS	(79.00)	0.00	79.00	0.00	0.00
71 415 802	FLORENCE CENTER BASE-AMT HELD FOR OTHERS	283.17	0.00	0.00	0.00	283.17
71 415 803	HAMLIN CENTER BASE-AMT HELD FOR OTHERS	493.31	0.00	0.00	0.00	493.31
71 415 804	GRANT-DEUEL CB-AMT HELD FOR OTHERS	621.08	0.00	0.00	0.00	621.08
71 415 805	KNIGHTS OF COLUMBUS-AMT HELD FOR OTHERS	2,321.72	0.00	0.00	0.00	2,321.72
71 415 806	SPECIAL OLYMPICS SD-AMT HELD FOR OTHERS	14,772.04	3,476.19	0.00	0.00	11,295.85
71 430 800	IMPREST ACCOUNT	4,595.80	790.00	404.20	0.00	4,210.00
71 453	SANFORD FLEX	2,008.62	2,805.53	2,443.35	0.00	1,646.44
Fund Total: 71		25,016.74	7,071.72	2,926.55	0.00	20,871.57

Northeast Educational Services Cooperative
Board of Directors Meeting
Monday, October 21, 2019

The Board of Directors for the Northeast Educational Services Cooperative (NESC) met in regular session on Monday, October 21, 2019 at Lake Area Technical Institute in Watertown, SD. The meeting was called to order by President Akin at 7:00 P.M. and adjourned at 7:36 P.M.

Members present:

Jolene King, Arlington; Cory Akin, Castlewood; Greg Marx, Clark; Norman Koehlmoos, De Smet; Carie Knutson, Deubrook; Michelle Prins, Deuel; Arend Schuurman, Elkton; Todd Bjorklund, Estelline; Joe Homola, Hamlin; Jerod Olson, Lake Preston; Shane Braaten, Rosholt; Gene Bjorklund, Sioux Valley; Art Berger, Waubay; Penny Thyen, Waverly/South Shore; Martin Looyenga, Webster; Tia Felberg, Willow Lake; Denise Lutkemeier, Wilmot

Absent:

Gary Brassfield, Britton-Hecla; Lisa Lauterhahn, Enemy Swim Day School; John Kahnke, Florence; Paula Blue, Henry; Greg Bich, Iroquois; Lisa Amdahl, Summit

Others Attending:

NESC Staff Representatives: None present

Member District Superintendents: Jim Block, Webster; Philip Schonebaum, Henry

NESC Administration: Jerry Aberle, Director; Tiffany Stormo, Business Manager; Tim Frewing, Assistant Director

Call to Order

President Akin called the meeting to order at 7:00 P.M.

Agenda review, changes, and approval

Action #20-20 Motion by D. Lutkemeier, second by C. Knutson, to approve the agenda as presented. All present voting in favor, motion carried.

Introduction of Guests

Troy Hieb, Jim Block and Philip Schonebaum were introduced as guests.

Conflicts of Interest

No conflicts of interest were presented.

Public Comment

No public comments were presented.

Financial Report

Action #20-21 Motion by A. Schuurman, second by J. Homola, to approve the financial report for the period ending September 30, 2019. All present voting in favor, motion carried.

	<u>General Fund</u>	<u>Special Education Fund</u>	<u>Agency Fund</u>
September 1, 2019	\$309,502.63	\$405,650.10	\$24,893.83
<u>Receipts:</u>			
Local Sources	\$3,185.03	\$112,751.47	
State Sources		\$4,394.05	
Federal Sources			
Other		\$282,653.00	\$2,997.66
<u>Total Monthly Receipts</u>	<u>\$3,185.03</u>	<u>\$399,798.52</u>	<u>\$2,997.66</u>
Total Gross Receipts	\$312,687.66	\$805,448.62	\$27,891.49
Manual Journal Entries			
Less Salaries	\$8,708.36	\$270,221.38	
Less Disbursements	\$8,299.97	\$13,241.44	\$2,874.75
<u>Total Salaries & Disbursements</u>	<u>\$17,008.33</u>	<u>\$283,462.82</u>	<u>\$2,874.75</u>
Ending Cash Balance			
September 30, 2019	\$295,679.33	\$521,985.80	\$25,016.74

Consent Agenda

Action #20-22 Motion by S. Braaten, second by G. Bjorklund, to approve the following items on the Consent Agenda: 7a) Approval of September 16, 2019 Board of Directors minutes; 7b) Approval of payment of October 2019 claims; 7c) Approval of lease agreement, Clark School District - \$.42 per mile. All present voting in favor, motion carried.

October 2019 Accounts Payable

GENERAL FUND: A&P CONSTRUCTION LLC BUILD MAINT 81.67; BMO MASTERCARD PURCH SVCS, TRAVEL, PHONE, SPLS 142.48; BULLERT AUTO MAINT 223.49; CENEX FLEETCARD GASOLINE 4,482.31; CENTURY BUSINESS PRODUCTS, INC COPIER MAINT CONTRACT 10.19; CHURCHILL,MANOLIS,FREEMAN,KLUDT,SHELTON ELA CONF/AUDIT LETTER 26.94; CRAIG BASS SANITARY SERVICE JULY-SEPT 19 GARB 13.65; DELYLE'S SOUTH 81 SERVICE, INC. MAINT 2,881.31; DUST TEX SERVICE, INC. SEPT 19 RUG RENTAL 5.35; EMC INSURANCE FY20 ADD VEHICLE COV 21.90; ESTELLINE COMMUNITY OIL CO. MAINT & GASOLINE 71.42; HAMLIN COUNTY FARMERS COOP GASOLINE 672.37; JURGENS OIL MAINT 41.91; KORMANAGEMENT SERVICES, LLC DRUG TEST Q1 1,444.04; NESC IMPREST 44.80; NESC PAYROLL OCT 19 8,567.69 NESC SPECIAL REVENUE PROJECTS FY20 1ST QTR EXP MI 1,118.00; NORTHEAST SUPT DUES 8.00; OTTER TAIL POWER CO. ELEC 16.27; SANFORD HEALTH PLAN HSA/FSA FEES 5.77;TOWN OF HAYTI WATER 3.55; W.W. TIRE SERVICE MAINT 742.51 WIESNER, JAMIE REIMB FUEL 10.00

FUND TOTAL: \$20,635.62

SPECIAL EDUCATION FUND: A&P CONSTRUCTION LLC BUILD MAINT 734.98; BMO MASTERCARD PURCH SVCS, TRAVEL, PHONE, SPLS 7,743.40; BRITTON-HECLA SCHOOL DISTRICT SEPT 19 MI 16.80;CASTLEWOOD SCHOOL DISTRICT SPET 19 USE FEE 396.92; CENTURY BUSINESS PRODUCTS, INC COPIER MAINT CONTRACT 91.70; CHURCHILL,MANOLIS,FREEMAN,KLUDT,SHELTON ELA CONF/AUDIT LETTER 242.46; CRAIG BASS SANITARY SERVICE JULY-

SEPT 19 GARB 122.85; DUST TEX SERVICE, INC. SEPT 19 RUG RENTAL 48.12; EMC INSURANCE FY20 ADD VEHICLE COV 197.10; HAMLIN SCHOOL DISTRICT SPET 19 USE FEE 751.84; JUTTINGS GROCERY CB SUPP - HAMLIN 7.79; PARENT SEPT 19 MI 100.80; NESC IMPREST 359.40; NESC PAYROLL OCT 19 276,391.83; NESC SPECIAL REVENUE PROJECTS FY20 1ST QTR EXP MI 51,323.78; NORTHEAST SUPERINTENDENTS SUPT DUES 72.00; OTTER TAIL POWER CO. ELEC 146.42; SANFORD HEALTH PLAN HSA/FSA FEES 51.93; SW/WC SERVICE COOPERATIVE BEHAVIOR ANALYST CONTRACT 14,652.33; TOWN OF HAYTI WATER 31.95; WEBSTER SCHOOL DISTRICT SEPT 19 USE FEE 493.10; WHIPKEY, SARAH OT DUES 99.00
WIESE, RITA SEPT 19 MI 17.64

FUND TOTAL: \$354,094.14

Discussion Items

Audit Report for FY19

Troy Hieb with William Neale & Co. P.C. presented FY19 audit report.

October 2, 2019 Advisory Board meeting minutes

Director Aberle reviewed the minutes from the advisory meeting.

Director's Report

Director Aberle gave his monthly report.

Assistant Director's Report

Assistant Director Frewing gave his monthly report.

Shelly Skogstad, School Psychologist of the Year

Action #20-23 Motion by D. Lutkemeier, second by C. Knutson to congratulate Shelly Skogstad for receiving the 2019 School Psychologist of the Year Award. All present voting in favor, motion carried.

Action Items

Approve Center Base tuition rates

Action #20-24 Motion by J. Homola, second by J. Olson to approve Center Base tuition rates. All present voting in favor, motion carried.

Base Rate	\$47,066.92
First Placement	\$60,928.13
Second Placement	\$47,066.92
Third Placement	\$35,300.19

Approve Audit Report for FY19

Action #20-25 Motion by S. Braaten, second by J. King to approve the audit report for FY19. All present voting in favor, motion carried.

Approve Surplus Vehicle Bids

Action #20-26 Motion by G. Bjorklund, second by T. Bjorklund to approve all high bids on the surplus vehicles. All present voting in favor, motion carried.

Fixed Asset No. 0302	2001 Dodge Stratus	Jim Holbeck	\$412.00
Fixed Asset No. 0309	2004 Chev Classic	Bryan Pedersen	\$671.58
Fixed Asset No. 0324	2006 Chev Malibu	Cole Kannas	\$1,100.95
Fixed Asset No. 0342	2002 Chev Venture Van	Jim Holbeck	\$412.00

Executive Session

No executive session was held.

Adjournment

Action #20-27 With there being no further business, motion by J. Homola, second by A. Schuurman, to adjourn. All present voting in favor, motion carried.

The next NESC Board of Directors meeting will be held at Lake Area Technical Institute in Watertown, SD on Monday, November 18, 2019 at 7:00 P.M.

Cory Akin, President

Tiffany Stormo, Business Manager

Northeast Educational Services Cooperative

NOVEMBER 2019 INVOICES

GENERAL FUND - 10

APEX LEARNING	APEX SEATS	350.00
ASBSD	J.A., T.F. SCHOOL LAW SEMINAR	20.50
CENEX FLEETCARD	GASOLINE	4,967.31
CENTURY BUSINESS PRODUCTS, INC	COPIER MAINT CONTRACT	14.15
CLEAR LAKE COURIER	EMPLOY AD	1.25
CPI	FY20 MEMBER FEE	150.00
DELYLE'S SOUTH 81 SERVICE, INC.	MAINT	2,671.81
DEUEL CO. CENEX	GASOLINE	27.05
DUST TEX SERVICE, INC.	OCT 19 RUG RENTAL	5.35
GESSWEIN MOTORS, INC.	MAINT	26.42
HAMLIN COUNTY FARMERS COOP	MAINT AND GASOLINE	974.51
HAMLIN COUNTY PUBLISHING	EMPLOY AD	2.00
JC ENTERPRISES LLC dba KELLY'S TREE	BUILD MAINT	76.50
JURGENS OIL	MAINT	47.90
NESC PAYROLL	NOV 19	8,610.50
OTTER TAIL POWER CO.	ELEC	31.54
PALMLUND AUTOMOTIVE	MAINT	41.94
REUER, DYLAN	LAWN CARE	12.00
SANFORD HEALTH PLAN	HSA/FSA FEES	6.22
SOCIAL THINKING/TINK SOCIAL PUBLISHING, INC.	CONF REGIS	5.56
STEVE'S TIRE & SERVICE	MAINT	228.67
TOWN OF HAYTI	WATER	3.55
TWIN VALLEY TIRE, INC.	MAINT	18.78
W.W. TIRE SERVICE	MAINT	215.31
WEBSTER AUTO CARE	MAINT	125.68
WILLIAM G. NEALE, CPA	FY19 AUDIT	900.00
<u>GENERAL FUND TOTAL:</u>		<u>19,534.50</u>

SPECIAL EDUCATION FUND - 22

ASBSD	J.A., T.F. SCHOOL LAW SEM	184.50
BRITTON-HECLA SCHOOL DISTRICT	OCT 19 MI	81.06
CASTLEWOOD SCHOOL DISTRICT	OCT 19 USE FEE	396.92
CENTURY BUSINESS PRODUCTS, INC	COPIER MAINT CONTRACT	127.38
CLEAR LAKE COURIER	EMPLOY AD	11.25
DUST TEX SERVICE, INC.	OCT 19 RUG RENTAL	48.12

HAMLIN COUNTY PUBLISHING	EMPLOY AD	18.00
HAMLIN SCHOOL DISTRICT	OCT 19 USE FEE	751.84
JC ENTERPRISES LLC dba KELLY'S TREE	BUILD MAINT	688.50
JOHNSON, ALYSHA	ASHA DUES	225.00
JUTTINGS GROCERY	CB SUPP - HAMLIN	41.71
PARENT	OCT 19 MI	100.80
NESC IMPREST	IMPREST	790.00
NESC PAYROLL	NOV 19	274,012.11
OTTER TAIL POWER CO.	ELEC	283.85
REUER, DYLAN	LAWN CARE	108.00
SANFORD HEALTH PLAN	HSA/FSA FEES	55.98
SOCIAL THINKING/THINK SOCIAL PUBLISHING, INC.	CONFERENCE REGIS	4,682.57
TOWN OF HAYTI	WATER	31.95
WEBSTER SCHOOL DISTRICT	OCT 19 USE FEE	493.10
WENZ, MELODY	ASHA DUES	225.00
WIESE, RITA	OCT HOME VISITS MI	29.40
WILLIAM G. NEALE, CPA	FY19 AUDIT	8,100.00
<u>SPECIAL EDUCATION FUND TOTAL:</u>		<u>291,487.04</u>
<u>NOVEMBER 2019 INVOICES TOTAL:</u>		<u>311,021.54</u>

Northeast Educational Services Cooperative

NOVEMBER 2019 BMO INVOICES

GENERAL FUND - 10

DAYS INN	K.N. RR TRAVEL	81.99
INNOVATIVE OFFICE SOLUTIONS	RR SUPP	209.40
ITC TELECOM	OCT PHONE SERVICES	45.75
PUBLIC OPINION	MINUTES	20.49
TIME MANAGEMENT SYSTEMS, INC	TIME CLOCK	1.42
US POSTAL SERVICE	POSTAGE	2.07
VERIZON WIRELESS	SEPT CELL SERIVCE	54.90
<u>GENERAL FUND TOTAL:</u>		<u>416.02</u>

SPECIAL EDUCATION FUND - 22

AMAZON	EC SUPP	85.54
APPLE INC.	OT SUPP	7.44
BRAIN AND SENSORY SUPPORT CO.	OT REGIS	387.00
CPI	CPI COURSES - HENRY	554.95
GRANDSTAY HOTEL AND SUITES TEA	B.B. ED SPEC TRAVEL	163.52
HOLIDAY INN EXPRESS & SUITES - DAKOTA DUNES	B.B. ED SPEC TRAVEL	150.00
HOLIDAY INN EXPRESS-WINNER	B.B. ED SPEC TRAVEL	189.99
HOLIDAY INN RESORT - DEADWOOD	B.B. ED SPEC TRAVEL	301.90
INNOVATIVE OFFICE SOLUTIONS	ADMIN SUPP	23.44
ITC TELECOM	OCT PHONE SERVICES	411.70
MARSHALL CO. HEALTHCARE CENTER	PT/OT SERIVCES	7,382.45
PAR INC.	PSYCH SUPP	1,086.48
PRO-ED	OT SUPP	188.10
PUBLIC OPINION	MINUTES	184.38
SANFORD WEBSTER MEDICAL CENTER	SEPT OT SERVICES	10,182.34
TIME MANAGEMENT SYSTEMS, INC	TIME CLOCK	69.76
US POSTAL SERVICE	POSTAGE	18.58
VERIZON WIRELESS	SEPT CELL SERIVCE	173.98
WAL-MART	CB SUPP - CASTLEWOOD	70.25
<u>SPECIAL EDUCATION FUND TOTAL:</u>		<u>21,631.80</u>

NOVEMBER 2019 BMO INVOICES TOTAL:22,047.82



A part of BMO Financial Group

INVOICE

November 05, 2019

Northeast Educational
310 5th Street
Hayti, SD 57241
ATTN:

Invoice Number: 0703531-1911

Invoice Amount: \$ 22,047.82

This invoice amount represents the total balances of all Corporate Card accounts for the billing period ending November 05, 2019.

Your payment is due **December 02, 2019**.

Payment will be automatically withdrawn from your bank account if your organization has pre-arranged payment. If not, please remit payment by electronic means or by mailing a cheque for the Invoice amount to the appropriate address below. Payments must be sent with a detailed breakdown of how the payment needs to be applied, including the 16 digit card numbers and the total amount to be paid to each individual card.

BMO Harris Accounts	Diners Club Accounts
Payment By Mail	Payment By Mail
BMO Harris P.O. Box 5732 Carol Stream, IL 60197-5732	Diners Club P.O. Box 5732 Carol Stream, IL 60197-5732
Payment By Overnight Delivery	Payment By Overnight Delivery
BancTec c/o BMO Harris Bank Attn: Lockbox 5732 2012 Corporate Lane, Suite 108 Naperville, IL 60563	BancTec c/o BMO Harris Bank Attn: Lockbox 5732 2012 Corporate Lane, Suite 108 Naperville, IL 60563

If you have any questions regarding this invoice or supporting documents, please contact Corporate Client Services:

BMO Harris Accounts	Diners Club Accounts
By Phone: 1-855-825-9234	By Phone: 1-800-2-DINERS (1-800-234-6377)
By e-mail: corporate.clientservices@bmo.com	By e-mail: dinersclub.service@bmo.com

Thank you for your continued business.

Please attach a copy of this invoice or the information below this line with your cheque payment.

Northeast Educational
310 5th Street
Hayti, SD 57241

Invoice Number: 0703531-1911
Amount Paid: \$ 22,047.82
Payment Due Date: December 02, 2019

RUN DATE: 11/07/2019

Transaction Search - Company

All amounts are tax inclusive and displayed in their billing currency

As an administrator you may make adjustments to these transactions

BMO, Statement Period 10/06/2019 to 11/05/2019

Mapped Cards

Billing Account 032304

Posting Date	Tran Date	Account	Supplier	Amount
10/28/2019	10/28/2019	XXXX-XXXX-XXXX-2304	Payment - Automatic Pymt Received	-1,095.94
			Debit Total USD	0.00
			Credit Total USD	-1,095.94
			Total USD	-1,095.94

Billing Account 032312

Posting Date	Tran Date	Account	Supplier	Amount
10/28/2019	10/28/2019	XXXX-XXXX-XXXX-2312	Payment - Automatic Pymt Received	-7,885.88
			Debit Total USD	0.00
			Credit Total USD	-7,885.88
			Total USD	-7,885.88

Boyd Brenda

Posting Date	Tran Date	Account	Supplier	Amount		
10/10/2019	10/08/2019	XXXX-XXXX-XXXX-9401	Holiday Inn Exp & Suit	150.00	?	!
10/24/2019	10/22/2019	XXXX-XXXX-XXXX-9401	Holiday Inn Express	189.99	?	!
10/28/2019	10/24/2019	XXXX-XXXX-XXXX-9401	Deadwood Mountain Gran	301.90	?	!
10/31/2019	10/29/2019	XXXX-XXXX-XXXX-9401	Grandstay Hotel And Su	163.52	?	!
11/04/2019	11/01/2019	XXXX-XXXX-XXXX-9401	Crisis Prevention	591.02	?	!
11/05/2019	11/04/2019	XXXX-XXXX-XXXX-9401	Crisis Prevention	-36.07	?	!
			Debit Total USD	1,396.43		
			Credit Total USD	-36.07		
			Total USD	1,360.36		

Center Base Castlewood

Posting Date	Tran Date	Account	Supplier	Amount		
11/05/2019	11/04/2019	XXXX-XXXX-XXXX-7409	Wm Supercenter #1500	70.25	?	!
			Debit Total USD	70.25		
			Credit Total USD	0.00		
			Total USD	70.25		

Nolte Kari

Posting Date	Tran Date	Account	Supplier	Amount		
10/21/2019	10/17/2019	XXXX-XXXX-XXXX-9302	Days Inns/Daystop	81.99	?	!
			Debit Total USD	81.99		
			Credit Total USD	0.00		
			Total USD	81.99		

Admin Nesc

Posting Date	Tran Date	Account	Supplier	Amount		
10/07/2019	10/04/2019	XXXX-XXXX-XXXX-7540	Usps Po 4637080684	6.30	?	!
10/11/2019	10/10/2019	XXXX-XXXX-XXXX-7540	Innovative Office Solu	26.04	?	!
10/14/2019	10/11/2019	XXXX-XXXX-XXXX-7540	Usps Po 4637080684	14.35	?	!
11/04/2019	11/02/2019	XXXX-XXXX-XXXX-7540	Innovative Office Solu	206.80	?	!
			Debit Total USD	253.49		
			Credit Total USD	0.00		
			Total USD	253.49		

Psychology 2 School

Posting Date	Tran Date	Account	Supplier	Amount		
11/04/2019	11/01/2019	XXXX-XXXX-XXXX-0328	Psychological Assessme	1,086.48	?	!
			Debit Total USD	1,086.48		
			Credit Total USD	0.00		
			Total USD	1,086.48		

Stormo Tiffany

Posting Date	Tran Date	Account	Supplier	Amount		
10/07/2019	10/04/2019	XXXX-XXXX-XXXX-0837	Amzn Mktp US Em09z8w83	46.00	?	
10/07/2019	10/05/2019	XXXX-XXXX-XXXX-0837	Vzwrlls My Vz Vb P	228.88	?	
10/09/2019	10/08/2019	XXXX-XXXX-XXXX-0837	Int In Time Managemen	71.18	?	
10/10/2019	10/09/2019	XXXX-XXXX-XXXX-0837	Interstate Telecomm Co	457.45	?	
10/10/2019	10/10/2019	XXXX-XXXX-XXXX-0837	Amzn Mktp US L19z499l3	39.54	?	
10/14/2019	10/12/2019	XXXX-XXXX-XXXX-0837	Apl Itunes.Com/Bill	7.44	?	
10/18/2019	10/16/2019	XXXX-XXXX-XXXX-0837	Public Opinion	204.87	?	
10/21/2019	10/18/2019	XXXX-XXXX-XXXX-0837	Marshall County Health	7,382.45	?	
10/22/2019	10/21/2019	XXXX-XXXX-XXXX-0837	Move Play Thrive	387.00	?	
10/31/2019	10/30/2019	XXXX-XXXX-XXXX-0837	Sanford Credit Card Pm	10,182.34	?	
11/04/2019	11/01/2019	XXXX-XXXX-XXXX-0837	Pro-Ed, Inc	188.10	?	
			Debit Total USD	19,195.25		
			Credit Total USD	0.00		
			Total USD	19,195.25		

Northeast Educational Services Cooperative
Advisory Board Meeting
Wednesday, November 6, 2019

The Advisory Board for the Northeast Educational Services Cooperative (NESC) met Wednesday, November 6, 2019 at Hy-vee in Watertown, South Dakota. The meeting was called to order by Chairman Schuster at 10:08 A.M. and adjourned at 10:52 A.M.

Present: Brian Sampson, Arlington; Steve Benson, Britton-Hecla; Keith Fodness, Castlewood; Kimberly Kludt, Deubrook; Chad Schiernbeck, Deuel; Jim Lentz, Estelline; Patrick Kraning, Hamlin; Philip Schonebaum, Henry; Dana Felderman, Lake Preston; Laura Schuster, Sioux Valley; Jon Meyer, Waverly; James Block, Webster; Chris Lee, Willow Lake; Larry Hulscher, Wilmot

Absent: Luanne Warren, Clark; Abi Van Regenmorter, DeSmet; Brian Jandahl, Elkton; Jeannine Metzger, Enemy Swim; Mitch Reed, Florence; Mike Ruth, Iroquois; Brian Nelson, Rosholt; Mike Schmidt, Summit; Dean Jones, Waubay

Others Attending: Jerry Aberle, Director; Tiffany Stormo, Business Manager; Tim Frewing, Assistant Director

ADVISORY BOARD AGENDA

Call to Order

Chairman Schuster called the meeting to order at 10:08 A.M.

Financial Report

Business Manager Stormo reviewed the financial report for September 2019.

Medication Administration Training update

Director Aberle updated the board on the Medication Administration Training that was held on October 16th, 30th and November 6th in Castlewood.

ILAUGH (social skills) training update

Assistant Director Frewing updated the board on the ILAUGH training that was held on October 21, 2019.

FERPA and Center Base Students

Discussion was held on FERPA and Center Base Students. Those that have CB students will receive a separate sheet with further information when rates are set.

December 1 child count

Director Aberle discussed with the board that December 1st falls on a weekend this year and informed the board on how days should be calculated for submission.

Next meeting date – January 8, 2020

December there will be no meeting for the Board of Advisors, and in January they will meet on the second Wednesday of the month (January 8th) instead of the first.

School Crisis Workshop

Chairman Shuster informed the board that a School Crisis Workshop will be held January 22-23, 2020 in Volga. Those who are interested should contact the Sioux Valley administration. Each participant registration is set at \$125. There is a max of 40 participants.

Cyber Safety

Chairman Schuster informed the board that Liberty Burckhard is available to present tips on Cyber Safety to students at your local district. Please contact her at liberty.burckhard@gmail.com to schedule a time.

Adjournment

There being no further business, motion by S. Benson, second by P. Kraning to adjourn. All present voting in favor, motion carried.

Tiffany Stormo, Business Manager

ILAUGH Evaluation Report

66 out of 80 people submitted an evaluation form.

VIDEOS:	1	2	3
We sometimes use videos to teach, infuse humor, and give examples. The videos were...	More interesting than the talk <i>(1 response)</i>	Interesting, but could have used less <i>(1 response)</i>	Supported the talk and added information <i>(63 responses)</i>

HANDOUTS:	1	2	3
Unfortunately, our handouts have to go to print before we're done thinking, so there are always last-minute changes. The handouts...	We're missing what was showing up on the screen a lot! <i>(no responses)</i>	Didn't match exactly, but I could follow the content. <i>(8 responses)</i>	Were helpful and matched the talk (close enough)! <i>(58 responses)</i>

-23-

INFORMATION:	1	2	3
Given the length of this talk, the amount of information was...	Not enough <i>(5 responses)</i>	Too much for the amount of time <i>(7 responses)</i>	Seemed just about right <i>(53 responses)</i>

EXPERTISE:	1	2	3
The presenter(s)...	Didn't cover enough relevant information <i>(no responses)</i>	Presented good information, but missed key points <i>(8 responses)</i>	Gave good / new information relevant to the topic <i>(58 responses)</i>

What do you feel that your speaker did well?

- Very useful information and explained ILAUGH well.
- Gave examples within the ILAUGH concepts.
- Kept things moving along – got us involved and thinking about the topic.
- She had great flow. She gave a lot of personal, relatable situations. It was related to who I work with. Great examples.

- Personable and friendly. Very relatable – I enjoyed the personal experience stories.
- Presented with useful examples.
- Was knowledgeable about information.
- Easy to listen to.
- Related to the group. Used appropriate videos & handouts.
- Was very easy to listen to and gave good ideas.
- Very practical ideas & very down to earth.
- Yes, she knows what she is talking about.
- She managed the audience's attention. I like the information on goals! The info on IEP goals was very helpful.
- Using real life examples and knowledge to apply to our everyday.
- Plethora of examples and professional experiences were shared.
- The real life examples provided by the speaker were very beneficial.
- Sharing examples.
- Excellent information and strategies that can be used.
- Beckham had great stories from her own experiences. She was easy to listen to.
- Used stories from her own experiences.
- Everything – very good! So helpful! Had great resources. Thank you. You were so personable. You get it. I am sure you are a wonderful therapist.
- Spoke well – enthusiastic – informative.
- Very personable and easy to listen to.
- She is easy to listen to, but I feel like she explained what ILAUGH is but not how to really implement it.
- Very much appreciate her input and sense of humor. Speaker speaks to “our world” (sped / students). Honors learners with disabilities. Learns from her students. Real yet positive.
- Very knowledgeable – gave good real-life examples.
- Gave great examples.
- Gave a lot of examples about her students.
- She used many stories and examples.
- She really got the audience's attention.
- Explanation of the information.
- She used examples and thoroughly explained mostly everything.
- Related to her audience, involved audience.
- I enjoyed the stories about the kids you work with.
- Genuine and practical – great examples.
- I liked the speaker a lot. She has a lot of great insight that I can take and use in my classroom.
- Kept training moving – on task for audience as well.
- Gave ideas for use in classroom.
- Give examples from her experiences that made it easy to relate to. It brought me back to my SPED days & gave me ideas of how to add this in with my Title students in the private schools.
- Presented a variety of examples / situations; followed a schedule well.
- Watch the time – breaks were given on time.
- Gave good examples.
- Gave good examples using stories.
- Putting examples with her ideas.
- Very helpful & relevant information – related to real life.
- Good examples.

- Telling real-life situations.
- Asked to make sure we understood and were ready to move on throughout the training.
- She explained the concepts well. Very knowledgeable on this topic.
- Speaker was good at using just the right amount of videos, pictures, jokes, to break up the lecture but it was all related to the topic.
- Teaching suggestions were most helpful.
- Our speaker did a great job presenting. She was very knowledgeable & passionate about social thinking.
- She was a good presenter, and gave us valuable information.
- She knew all the information. Very well informed and was able to present for us all to understand.
- Gave examples – knew her content. Believed in her content.
- Shared examples and how to apply the material.
- I was able to relate to the examples through my real-life work situations.
- Very interesting and informative... well presented.
- Knows her stuff & understands how hard we work & how we may make mistakes.

What do you feel that your speaker could improve upon?

- More examples of how to use it in classroom and on our IEPs.
- Give us a place to start. Was a lot of information in a short amount of time. I wish it was or could be more than one day. It is so good. It was difficult / overwhelming to take it all in.
- While great information it is a lot for one day. Also, I'm not sure where to start when I go back to school.
- Better / clearer description of evidence based.
- A little too much lecture... kind of dry presentation.
- I like videos.
- Not your fault, but the room was cold.
- Give more practical intervention (treatment) ideas along with all the theory behind ILAUGH to go back into therapy and implement for improved social understanding & response.
- 2 days ... She was great!
- There is always room for improvement.
- I would like more concrete ideas on applying this (these) ideas within my classroom (younger children). I did like the information at the end.
- Increase engagement strategies to keep group focused... especially in afternoon session.
- Use of more videos or clips to show examples.
- Extra time on the putting into practice.
- Movement of some sort. Activities that encourage engagement more.
- Highlight important info – a lot covered for 1 day.
- More discussions rather than solely lecture.
- Show us how to use ILAUGH... it sounds great but I wish there was more training on how to use it.
- Examples of books / sites that were referenced. (We could look at during break.) Any additional activity that would help make this excellent information our own. Granted, that would take more time, but it is really relevant info. More personal engagement.
- It's just a lot of info to take in all at once. I would have liked more handouts or visuals that could be used to help me bring this back to my classroom.
- Give more examples of how to use this in the gen. ed. classroom.
- The majority of the content was about how and why students are poor social thinkers, but there wasn't enough on how to teach social thinking or strategies to use. We learned what ILAUGH is but not how to do it.
- Include activities so we can be up and moving.
- More engaging.

- Better use of microphone.
- Doing activities, trying what we learned on others.
- Good info – more ideas on application of technique would be helpful.
- Nothing. ☺
- Add more info for high school level.
- More middle school / high school information / examples.
- More application strategies.
- She did well, maybe more examples of how to implement techniques.
- Provide more examples / activities to use during therapy.
- Nothing. She was great.
- More specific teaching examples.
- More explicit directions on how to help students.
- I thought she did a nice job!
- Seems to have been rushed a little.
- I enjoy more videos and mock-play examples.
- Maybe have work time. I came with a group and it would have been nice to discuss needs of our district.

I used to think:

-
- We need to “catch kids up” to grade level or social skill wise
- The behaviors / acting out was due to _____
- Social skills were taught one at a time.
- ILAUGH was a tool that could be implemented readily in therapy.
- Social thinking was social expectations, social skills.
-
- Easy to listen to – gave good explanations & examples.
-
- Eye contact was somewhat important as a social skill.
- Not understand how to teach social skills as well.
- Kids just picked up on this naturally.
- Social skills teaching was tough to transition mastery.
- Social skills curriculum is necessary.
- Teaching social skills is the most important thing.
- It wasn’t possible to write succinct / measurable goals.
-
- Social & academic skills were more separate.
- Behavior relates to communication.
-
- Social was taught separate.

But now I know:

- Learned about MindWing.
- Help kids to feel success while learning. Focus on progress.
- That it could be that they are stuck on something they don’t understand.
- “Social” is integrated heavily into every part of our lives.
- ILAUGH is more of a framework / theory of social thinking.
-
- Social thinking is all behavior, emotions, and communications and all the hidden rules that go with it.
- Eye contact – how to work on it – great suggestions other than look at me – teach what eye contact actually is.
- We need to make adjustments in our social skills.
- Eye contact is very important because we think with our eyes.
- The use of eyes, properly interrupt.
- Teach skills explicitly.
- Good skills to integrate into the day.
- It is necessary, but we need to teach the “think” part first.
- There is so much more than that.
- Better ways to write & measure goals.
- I have more to learn.
- They are completely intertwined & dependent.
- Behavior is communication. I really appreciated the “root level” functioning that better explained behaviors exhibit by students. Take home strategies to directly apply to my students.
- Social and academic go together.

- Social thinking didn't affect the other aspects of their learning.
- Social thinking involved a more finite number of skills.
- I have no idea how to handle conversations with some of my students.
-
- Eye contact wasn't important.
- Didn't know ILAUGH.
- Realized how hard initiating can be for some students.
- That you begin by working on communication skills.
- I didn't know ILAUGH
- Eye contact was mostly for eye to eye.
- Social language goals are to write / measure.
- That eye contact and knowing where eyes are and what we are thinking is important.
- Kids should just know most social cues & rules.
- You taught the "leaves" from the social learning tree first.
-
- Kids give up / don't try at times.
- I knew that some students didn't understand some social situations / concept & had to be taught them explicitly – not always sure how to go about it.
-
- Eye contact

- I now know that everything is connected.
- Expanded understanding of the broad scope of skills involved in social competencies.
- I have resources that I can try out with them.
- We take this info for granted.
- Eye contact is essential.
- What ILAUGH is.
- Helpful solutions to encourage students to start conversations.
- That you start by understanding the thinking that goes into communication.
- ILAUGH
- Teaching the technique of "where" eyes are truly looking to individuals with social communication difficulties.
- There are many good examples in this packet.
- But now I know that this is a very important social skill and should be practiced.
- They need to be taught.
- You need to start w/ the roots of the tree first.
- Making students aware of their thinking is good.
- All kids want to be successful, but they get stuck.
- To ask & understand their thinking & where we are starting from. It may be the very early concepts they haven't developed.
- I did not realize how important social issues are connected to academic areas.
- Thinking w/ your eyes

**NORTHEAST EDUCATIONAL SERVICES COOPERATIVE
BOARD OF DIRECTORS MEETING
Monday, November 18, 2019 - 7:00 P.M.**

NESC DISCUSSION AND/OR ACTION ITEMS:

1. Call to Order
2. Agenda review, changes, and approval
3. Introduction of guests: _____
4. Conflicts of Interest
5. Public Comment
6. Approval of October 2019 financial report
7. Consent Agenda
 - a. Approval of October 21, 2019 meeting minutes

 - b. Approval of payment of November 2019 budget claims

 - c. _____

 - d. _____

 - e. _____

8. Discussion Items
 - a. November 6, 2019 Advisory Board meeting minutes

 - b. Assistant Director Report

 - c. Director Report

 - d. B-3 Agreement

 - e. _____

 - f. _____

9. Action Items

- a. _____
BOARD ACTION: _____

- b. _____
BOARD ACTION: _____

- c. _____
BOARD ACTION: _____

- d. _____
BOARD ACTION: _____

10. Executive Session (If needed)

- a.