



NESC Board of Directors Meeting  
Proposed Agenda  
Date: March 18, 2024  
Location: Lake Area Technical College

1. Call the Meeting to Order
2. Introduction of Guests
3. Agenda Review, Changes, and Approval
4. Public Comment
5. Conflict of Interest
6. Approval of February 2024 financial report
7. Consent Agenda
  - a. Approval of February 19<sup>th</sup>, 2024 meeting minutes
  - b. Approval of payment for March 2024 budget claims
  - c. Approval of resignation:
    - i. Nicole Stulken, OT, '24-'25 SY
  - d. Approval of hire:
    - i. Regina Klabenes, SLPA, '24-25 SY
    - ii. Tori Lindgren, SLPA, '24-'25 SY
    - iii. Kris Street, Psych Examiner, '24-'25 SY
8. Discussion Items
  - a. Assistant Director Report
  - b. Director Report
    - i. Departmental average ratings
    - ii. SWWC '24-'25
    - iii. Child Count
9. Executive Session

SDCL 1-25-2(1) Personnel

SDCL 1-25-2(4) Negotiations
10. Action Item
  - a. Approve hire of NESC Director for '24-'25 SY beginning July 1, 2024
  - b. SWWC contract '24-'25
  - c. Set negotiations meeting for March 28<sup>th</sup>, 2024
11. Adjourn

Next Meeting April 15<sup>th</sup>, 2024

**NORTHEAST EDUCATIONAL SERVICES COOPERATIVE**  
STATEMENT OF CASH RECEIPTS, DISBURSEMENTS, AND CASH BALANCES

	General Fund (10)	Special Education Fund (22)	Custodial Fund (71)	TOTAL ALL FUNDS
<b>CASH BALANCE</b>				
February 1, 2024	\$251,349.00	\$997,906.55	\$6,202.12	\$1,255,457.67

Receipts:

**Local Sources:**

1312 Center Base Tuition		\$100,963.46		\$100,963.46
1332 Extended School Year Tuition				\$0.00
1510 Interest	\$117.08	\$121.42		\$238.50
1941 ESA 1 OTHER SOURCES				\$0.00
1941 ESA 1 LEA Assessments				\$0.00
1941 Shared Services LEAs				\$0.00
1950 Refund Prior Year Expense				\$0.00
1990 Entry Fee				\$0.00
1990 SPED Assessments	\$578.51	\$147,352.38		\$147,930.89
1990 Reading Recovery				\$0.00
1990 Reading Recovery-Other LEAs				\$0.00
1990 Miscellaneous			\$1,870.07	\$1,870.07
1990 Northern Plains				\$0.00
1990 Special Projects-Indirect Cost				\$0.00
1990 Drug & Alcohol Pool				\$0.00
1990 Expensed Mileage				\$0.00

**State Sources:**

3119 Grants-in-Aid: Ed. Specialist				\$0.00
3900 Part C Funds		\$2,260.43		\$2,260.43
3900 Part B Funds				\$0.00
3900 ESA 1				\$0.00

**Federal Sources:**

4175 MTSS				\$0.00
4175 IDEA Part B 611		\$242,699.00		\$242,699.00
4175 IDEA Part B 611-Private				\$0.00
4186 IDEA Part B 619		\$5,312.00		\$5,312.00

**Other Receipts:**

120 Accounts Receivable				\$0.00
140 Due from other Governments				\$0.00
Other Receipts	\$779.00			\$779.00
				\$0.00

<b>Total Monthly Receipts</b>	<b>\$1,474.59</b>	<b>\$498,708.69</b>	<b>\$1,870.07</b>	<b>\$502,053.35</b>
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Balance Frwd plus Revenue to date	\$252,823.59	\$1,496,615.24	\$8,072.19	\$1,757,511.02
Manual Journal Entry				\$0.00
Manual Journal Entry Revenue				\$0.00

**Less Salaries & Disbursements**

Salaries	\$3,608.37	\$361,565.97		\$365,174.34
Disbursements	\$13,031.47	\$55,485.22	\$608.56	\$69,125.25
<b>Less Total Salaries &amp; Disbursements</b>	<b>\$16,639.84</b>	<b>\$417,051.19</b>	<b>\$608.56</b>	<b>\$434,299.59</b>

**CASH BALANCE**

February 29, 2024	<b>\$236,183.75</b>	<b>\$1,079,564.05</b>	<b>\$7,463.63</b>	<b>\$1,323,211.43</b>
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**Balance Sheet**

Clearing Account XX-101-002	\$0.00	\$0.00	\$0.00	\$0.00
Checking Account XX-101	\$2.41	\$324,313.10	\$7,463.63	\$331,779.14
Money Market Savings XX-105	\$236,181.34	\$665,995.38	\$0.00	\$902,176.72
Certificates of Deposit XX-106	\$0.00	\$84,255.57	\$0.00	\$84,255.57
Imprest XX-108	\$0.00	\$5,000.00	\$0.00	\$5,000.00
<b>TOTALS</b>	<b>\$236,183.75</b>	<b>\$1,079,564.05</b>	<b>\$7,463.63</b>	<b>\$1,323,211.43</b>
Cash & Balance Sheet difference	\$0.00	\$0.00	\$0.00	\$0.00

Revenue Summary Report

Processing Month: 02/2024

Regular; Processing Month 02/2024; Accounts to Include Accounts with  
Activity; Fund Number 10, 22

Fund: 10      GENERAL FUND

<u>Account Number</u>	<u>Description</u>	<u>Revised Budget</u>	<u>During Month</u>	<u>To Date</u>	<u>% of Budget</u>	<u>Budget Balance</u>
10 1510	INTEREST	325.00	117.08	437.21	134.53	(112.21)
10 1941 015	SHARED SERVICES-1 REV OTHER SOURCES- LEAs	74,760.04	0.00	74,760.04	100.00	0.00
10 1990 009	NON-SP.ED. ASSESSMENTS	6,830.89	578.51	4,554.16	66.67	2,276.73
10 1990 012	READING RECOVERY ASSESSMENTS	3,627.84	0.00	3,627.84	100.00	0.00
10 1990 018	MISCELLANEOUS	0.00	0.00	244.38	0.00	(244.38)
10 1990 073	D&A POOL ASSESSMENTS	13,000.00	0.00	4,059.93	31.23	8,940.07
10 1990 200	EXPENSED MILEAGE FROM SPED	336,855.00	0.00	162,043.83	48.10	174,811.17
Subtotal: LOCAL SOURCES		435,398.77	695.59	249,727.39	57.36	185,671.38
10 5130	SALE OF SURPLUS PROPERTY	0.00	0.00	603.00	0.00	(603.00)
10 5140	COMPENSATION FOR LOSS OF ASSET	0.00	779.00	1,279.00	0.00	(1,279.00)
Subtotal: 5000		0.00	779.00	1,882.00	0.00	(1,882.00)
Fund Total:		435,398.77	1,474.59	251,609.39	57.79	183,789.38

Revenue Summary Report

Processing Month: 02/2024

Regular; Processing Month 02/2024; Accounts to Include Accounts with  
Activity; Fund Number 10, 22

Fund: 22 SPECIAL EDUCATION FUND

<u>Account Number</u>	<u>Description</u>	<u>Revised Budget</u>	<u>During Month</u>	<u>To Date</u>	<u>% of Budget</u>	<u>Budget Balance</u>
22 1312	TUITION-CENTER BASE	969,864.38	100,963.46	529,885.94	54.64	439,978.44
22 1312 100	TUITION-ESY	105,000.00	0.00	92,440.95	88.04	12,559.05
22 1510	INTEREST	1,700.00	121.42	2,286.38	134.49	(586.38)
22 1990 003	SPED ASSESSMENTS	1,686,650.39	147,352.38	1,096,881.80	65.03	589,768.59
22 1990 018	MISCELLANEOUS	5,000.00	0.00	2,595.16	51.90	2,404.84
22 1990 019	SPECIAL PROJECTS INDIRECT COSTS	5,000.00	0.00	0.00	0.00	5,000.00
Subtotal: LOCAL SOURCES		2,773,214.77	248,437.26	1,724,090.23	62.17	1,049,124.54
22 3119 071	STATE GRANTS-IN-AID: ED.SPEC.	170,671.85	0.00	93,224.50	54.62	77,447.35
22 3900 013	STATE REVENUE: PART C FUNDS	40,000.00	2,260.43	24,413.74	61.03	15,586.26
22 3900 014	STATE REVENUE: PART B FUNDS	4,500.00	0.00	5,274.89	117.22	(774.89)
Subtotal: STATE SOURCES		215,171.85	2,260.43	122,913.13	57.12	92,258.72
22 4175 475	REGULAR IDEA PART B 611	2,150,803.00	242,699.00	998,834.00	46.44	1,151,969.00
22 4175 476	REGULAR IDEA PART B 611-PRIVATE SCHOOL	4,206.00	0.00	0.00	0.00	4,206.00
22 4186 486	REGULAR IDEA PART B 619	58,594.00	5,312.00	27,559.00	47.03	31,035.00
Subtotal: FEDERAL SOURCES		2,213,603.00	248,011.00	1,026,393.00	46.37	1,187,210.00
22 5110	OPERATING TRANSFER IN	50,000.00	0.00	0.00	0.00	50,000.00
Subtotal: 5000		50,000.00	0.00	0.00	0.00	50,000.00
Fund Total:		5,251,989.62	498,708.69	2,873,396.36	54.71	2,378,593.26

Regular; Processing Month 02/2024; Accounts to Include Accounts with  
Activity; Fund Number 10, 22

	<u>Revised Budget</u>	<u>During Month</u>	<u>To Date</u>	<u>% of Budget</u>	<u>Budget Balance</u>
Grand Total:	5,687,388.39	500,183.28	3,125,005.75	54.95	2,562,382.64

Account Number	Account Description	BUDGET	CURRENT MO.EXP.	EXP.TO DATE	% OF BUDGET	BALANCE AT EOM
<b>10</b>	<b>GENERAL FUND</b>					
1111	READING RECOVERY	\$3,627.84	\$0.00	\$0.00	0.00	\$3,627.84
2219	OTHER IMPROVEMENTS-INSTRUCTION	\$74,760.04	\$0.00	\$0.00	0.00	\$74,760.04
2227	TECHNOLOGY SUPPORT	\$8,424.59	\$452.44	\$4,072.40	48.34	\$4,352.19
2319	BOARD OF EDUCATION SERVICES	\$14,891.25	\$304.27	\$11,177.25	75.06	\$3,714.00
2329	ADMINISTRATION	\$35,000.04	\$2,377.62	\$19,844.24	56.70	\$15,155.80
2529	ADMINISTRATION-FISCAL SERVICES	\$10,548.73	\$770.07	\$6,766.82	64.15	\$3,781.91
2542	OPERATION & MAINTENANCE BLDGS.	\$4,663.28	\$165.89	\$1,439.04	30.86	\$3,224.24
2545	VEHICLE SERVICE	\$270,483.00	\$11,291.70	\$141,567.02	52.34	\$128,915.98
2551	DRUG & ALCOHOL TESTING POOL	\$13,000.00	\$790.00	\$4,998.00	38.45	\$8,002.00
10	GENERAL FUND	\$435,398.77	\$16,151.99	\$189,864.77	43.61	\$245,534.00
<b>22</b>	<b>SPECIAL EDUCATION FUND</b>					
1221	EXTENDED SCHOOL YEAR	\$109,206.00	\$0.00	\$92,440.95	84.65	\$16,765.05
1223	CENTER BASE DAY PROGRAMS	\$969,864.38	\$79,473.67	\$433,810.74	44.73	\$536,053.64
1226	EARLY CHILDHOOD SERVICES	\$455,620.17	\$33,201.87	\$225,218.24	49.43	\$230,401.93
1227	PROLONGED ASSISTANCE PROGRAMS	\$0.00	\$0.00	\$7,105.10	0.00	(\$7,105.10)
2142	PSYCHOLOGICAL SERVICES	\$1,011,571.84	\$71,815.25	\$484,439.39	47.89	\$527,132.45
2152	SPEECH PATHOLOGY SERVICES	\$1,336,232.09	\$102,842.18	\$666,342.01	49.87	\$669,890.08
2171	PHYSICAL THERAPY	\$342,288.87	\$23,333.92	\$203,233.84	59.37	\$139,055.03
2172	OCCUPATIONAL THERAPY	\$590,919.04	\$34,460.21	\$330,088.64	55.86	\$260,830.40
2213	PROFESSIONAL DEVELOPMENT/PRESERVICE&TCAP	\$2,500.00	\$0.00	\$55.00	2.20	\$2,445.00
2219	OTHER IMPROVEMENTS-INSTRUCTION	\$170,671.85	\$10,029.28	\$86,327.43	50.58	\$84,344.42
2227	TECHNOLOGY SUPPORT	\$85,182.03	\$4,574.19	\$41,172.02	48.33	\$44,010.01
2319	BOARD OF EDUCATION SERVICES	\$120,233.75	\$1,287.23	\$87,646.86	72.90	\$32,586.89
2329	ADMINISTRATION	\$353,889.24	\$24,043.17	\$200,478.23	56.65	\$153,411.01
2529	ADMINISTRATION-FISCAL SERVICES	\$106,659.39	\$7,786.15	\$68,606.09	64.32	\$38,053.30
2542	OPERATION & MAINTENANCE BLDGS.	\$47,150.97	\$1,677.24	\$14,549.66	30.86	\$32,601.31
22	SPECIAL EDUCATION FUND	\$5,701,989.62	\$394,524.36	\$2,941,514.20	51.59	\$2,760,475.42
Grand Total:		\$6,137,388.39	\$410,676.35	\$3,131,378.97	51.02	\$3,006,009.42

Activity Fund Balance Report - Summary - Exclude Encumbrances  
02/2024 - 02/2024

Regular; Beginning Month 02/2024; Processing Month 02/2024; Accounts to Include Accounts with Activity; Fund  
Number 71

Fund: 71      AGENCY FUND

<u>Chart of Account Number</u>	<u>Chart of Account Description</u>	<u>Beginning Balance</u>	<u>Expenses</u>	<u>Revenues</u>	<u>Balance Change</u>	<u>Balance</u>
71 415 801	GENERAL CLEARING-AMT. HELD FOR OTHERS	0.00	0.00	0.00	0.00	0.00
71 430 800	IMPREST ACCOUNT	3,788.25	0.00	1,211.75	0.00	5,000.00
71 453	SANFORD FLEX	2,413.87	608.56	658.32	0.00	2,463.63
Fund Total: 71		6,202.12	608.56	1,870.07	0.00	7,463.63



Northeast Educational Services Cooperative  
Board of Directors Meeting  
Monday, February 19, 2024

The Board of Directors for the Northeast Educational Services Cooperative (NESC) met in regular session on Monday, February 19, 2024 via Zoom and at Lake Area Technical College in Watertown, SD. The meeting was called to order by President Schuurman at 7:00 P.M. and adjourned at 8:57 P.M.

**Members present:**

**In-Person:**

Megann Murphy, Arlington; Alisha Nielsen, Castlewood; Malory McIntire, Clark; Norm Koehlmoos, DeSmet; Laura Crooks, Deubrook; Michelle Prins, Deuel; Arend Schuurman, Elkton; Chris Verhoek, Estelline; Lana Sand, Rosholt; Penny Thyen, Waverly/South Shore; Natalie Remund, Wilmot

**Zoom:**

Audrey Schuller, Britton-Hecla – left at 8:20 P.M.; Tara Abraham, Hamlin; Audrey Rider, Henry; Michelle Kooima, Lake Preston; Carrie Schiernbeck, ORR.; Lisa Amdahl, Summit; Martin Looyenga, Webster; Tia Felberg, Willow Lake

**Absent:**

Lisa Lauterhahn, Enemy Swim Day School; Jon Kahnke, Florence; Greg Bich, Iroquois; Jayme Trygstad, Sioux Valley; Art Berger Jr., Waubay

**Others Attending:**

NESC Staff Representatives: Stephanie Hayunga (Z); Robin Schwandt (Z); Shelly Skogstad (Z); Teresa Landmark (Z); Marisa Freeman (Z) – entered at 7:03 P.M.; Robin Schwandt (Z) – entered at 7:03 P.M.

Member District Superintendents: Dr. Jim Block, Webster; Todd Obele, Henry (Z); Mitch Reed, Florence (Z) – entered at 7:09 P.M.

NESC Administration: Andrea Powell, Director; Tiffany Stormo, Business Manager; Tim Frewing, Assistant Director

**Call to Order**

President Schuurman called the meeting to order at 7:00 P.M.

**Introduction of Guests**

Dr. Jim Block, Todd Obele, Stephanie Hayunga, Teresa Landmark and Shelly Skogstad were introduced as guests.

**Agenda Review, Changes, and Approval**

*Action #24-49* Motion by L. Sand, second by C. Verhoek, to approve the agenda with the change to 7d-i) Megan McGlone to Patricia (Megan) McGlone. All present voted, motion carried.

**Public Comment**

No public comment was presented.

**Conflict of Interest**

No conflicts of interest were presented.

### Financial Report

*Action #24-50* Motion by C. Verhoek, second by A. Nielsen, to approve the financial report for the period ending January 31, 2024. All present voted, motion carried.

	<u>General Fund</u>	<u>Special Education Fund</u>	<u>Agency Fund</u>
<b>January 1, 2024</b>	<b>\$169,228.39</b>	<b>\$973,066.99</b>	<b>\$4,966.49</b>
<u>Receipts:</u>			
Local Sources	\$97,177.17	\$236,535.60	\$3,160.32
State Sources		\$95,918.15	
Federal Sources		\$174,788.00	
Other			
<u>Total Monthly Receipts</u>	<u>\$97,177.17</u>	<u>\$507,241.75</u>	<u>\$3,160.32</u>
Total Gross Receipts	\$266,405.56	\$1,480,308.74	\$8,126.81
Manual Journal Entries			
Less Salaries	\$3,625.13	\$354,617.67	
Less Disbursements	\$11,431.43	\$127,784.52	\$1,924.69
<u>Total Salaries &amp; Disbursements</u>	<u>\$15,056.56</u>	<u>\$482,402.19</u>	<u>\$1,924.69</u>
<b>Ending Cash Balance</b>			
<b>January 31, 2024</b>	<b>\$251,349.00</b>	<b>\$997,906.55</b>	<b>\$6,202.12</b>

### Consent Agenda

*Action #24-51* Motion by C. Verhoek, second by N. Koehlmoos to approve the following items on the Consent Agenda: 7a) Approval of January 15, 2024 Board of Directors minutes; 7b) Approval of payment of February 2024 budget claims; 7c) Approval of resignation with 9 month payout – Marci Saathoff – Speech Language Pathologist; 7d) Approval of Contract – Patricia (Megan) McGlone – School Psychologist – FY25 - \$71,461.32; Approval of Contract – Leah Giese – Speech Language Pathologist – FY25 - \$62,448.47. All present voting in favor, motion carried.

*The board would like to thank Marci Saathoff for her 34 years of service at NESC and wish her well going forward.*

### February 2024 Accounts Payable

**General Fund:** ABC AUTOMATIC BUILDING CONTROLS FIRE ALARM MAINT 243.84; BMO MASTERCARD PURCH SVCS, TRAVEL, PHONE, SPLS 177.25; BOETTCHER, KRISTY REIMB GAS 37.00; CENEX FLEETCARD FLEET MAINT 5,093.55; CENTURY BUSINESS PRODUCTS, INC COPIER MAINT CONTRACT 12.61; DON'S BODY SHOP FLEET MAINT 76.00; DUST TEX SERVICE, INC. JAN RUG USE 5.40; EDMENTUM, INC APEX SEATS 254.51; ESTELLINE COMMUNITY OIL CO. FLEET MAINT 51.37; HAMLIN COUNTY FARMERS COOP FLEET MAINT 790.13; HEALTH EQUITY HSA/FLEX 2.49; MINERT & ASSOCIATES, INC DRUG TESTING 790.00; NESC IMPREST 1,211.75; NESC PAYROLL FEB 2024 3,608.37; OTTERTAIL POWER CO. ELEC 25.98; ROB'S AUTO REPAIR FLEET MAINT 2,702.89; SCHULZ, AMBER BACKGROUND CHECK 3.89; STORMO, BEN JAN 24 SNOW REMOVAL 43.20; TIME MANAGEMENT SYSTEMS, INC TIME CLOCK 1.88; TWIN VALLEY TIRE, INC - WEBSTER FLEET MAINT 27.23; W.W. TIRE SERVICE FLEET MAINT 407.96; WATERTOWN PUBLIC OPINION MINUTES 178.72; WEBSTER AUTO CARE FLEET MAINT 252.82; WEBSTER TIRE FLEET MAINT 641.00

**Fund Total: \$16,639.84**

**Special Education Fund:** ABC AUTOMATIC BUILDING CONTROLS FIRE ALARM MAINT 106.16; BMO MASTERCARD PURCH SVCS, TRAVEL, PHONE, SPLS 7,579.28; BOSSE, JENNIFER JAN MI REIMB 110.16; CASTLEWOOD SCHOOL DISTRICT NURSE SPLIT 12,475.61; CENTURY BUSINESS PRODUCTS, INC COPIER MAINT CONTRACT 127.55; DUST TEX SERVICE, INC. JAN RUG USE 54.59; HAMLIN SCHOOL DISTRICT JAN CB USE FEE 988.94; HEALTH EQUITY HSA/FLEX 25.21; LAKE PRESTON SCHOOL DISTRICT JAN CB USE FEE 593.37; PARENT JAN MI REIMB 122.40; NESC PAYROLL FEB 2024 361,565.97; OTTERTAIL POWER CO. ELEC 262.68; REINHILLER, LISA ED SPEC TRAVEL 82.00; SCHULZ, AMBER BACKGROUND CHECK 39.36; SORENSEN, STEPHANIE PSYCH CONTRACTED SERVICES 2,683.40; STORMO, BEN JAN 24 SNOW REMOVAL 436.80;

SW/WC SERVICE COOPERATIVE BEHAVIOR ANALYST CONTRACT 23,246.73; TIME MANAGEMENT SYSTEMS, INC TIME CLOCK 102.36; WATERTOWN PUBLIC OPINION MINUTES 17.68; WEBSTER SCHOOL DISTRICT JAN CB USE FEE 988.94; WIESE, RITA JAN MI REIMB 40.80; WILLIAMS, THEODORE PSYCH CONTRACTED SERVICES 5,401.20

**Fund Total: \$417,051.19**

#### **Discussion Items**

##### **Assistant Director's Report**

Assistant Director Frewing gave his monthly report.

##### **ESY Rates**

Assistant Director Frewing discussed ESY rates.

##### **Director's Report**

Director Powell gave her monthly report.

#### **Executive Session**

*Action #24-52* Pursuant to – Personnel SDCL 1-25-2(1) Discussing the qualifications, competence, performance, character or fitness of any public officer or employee or prospective public officer or employee and Pursuant to Negotiations – SDCL 1-25-2(4) Preparing for contract negotiations or negotiating with employees or employee representatives. Motion by L. Sand, second by M. McIntire to enter executive session at 7:18 P.M. All present voting in favor, motion carried.

President Schuurman declared the board out of executive session at 8:51 P.M.

#### **Action Items**

##### **Approval of Resignation**

*Action #24-53* Motion by M. McIntire, second by P. Thyen to approve resignation of Director – Andrea Powell - effective June 30, 2024. All present voting in favor, motion carried.

##### **Assistant Director Contract**

*Action #24-54* Motion by L. Sand, second by A. Nielsen to offer a contract to Assistant Director Tim Frewing for FY25 with salary to be determined at a later date. All present voting in favor, motion carried.

##### **Approval of Hiring Rodney Freeman**

*Action #24-55* Motion by L. Crooks, second by N. Koehlmoos to approve hiring Rodney Freeman as board negotiator for Units 1 and 2. All present voting in favor, motion carried.

##### **Approval of ESY Rates for 2024**

*Action #24-56* Motion by C. Verhoek, second by M. Murphy, to approve the ESY rates for 2024. The hourly pay for current NESD staff will be based on their 23-24 contracts. The pay for other providers will be based on their 23-24 contracts or on our minimum pay rates – whichever is greater. New minimum hourly rates will be \$32.00 for certified staff and \$17.50 for non-certified staff. All present voting in favor, motion carried.

**Adjournment**

*Action #24-57* With there being no further business, motion by A. Nielsen, second by C. Verhoek, to adjourn. All present voted, motion carried.

The next NESC Steering Committee meeting will be held at Lake Area Technical College in Watertown, SD on Thursday, March 7, 2024 at 7:00 P.M. and at NESC Business Office in Hayti, SD on Wednesday, March 13, 2024 with time to be determined.

The NESC Steering Committee will also meet at Lake Area Technical College in Watertown, SD on Monday, March 18, 2024 at 6:00 P.M.

The next NESC Board of Directors meeting will be held at Lake Area Technical College in Watertown, SD on Monday, March 18, 2024 at 7:00 P.M.

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**Arend Schuurman, President**

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**Tiffany Stormo, Business Manager**

Northeast Educational Services Cooperative  
Advisory Board Meeting  
Wednesday, March 6, 2024

The Advisory Board for the Northeast Educational Services Cooperative (NESC) met Wednesday, March 6, 2024 at HyVee in Watertown, South Dakota. The meeting was called to order by Vice-President Books at 10:05 A.M. and adjourned at 11:03 A.M.

Present: Brian Sampson, Arlington; Steve Benson, Britton-Hecla; Peter Books, Castlewood; Travis Ahrens, Clark; Abi Van Regenmorter, DeSmet; Kimberly Kludt, Deubrook; Chad Schiernbeck, Deuel; Paul Vonfischer, Estelline; Mitch Reed, Florence – entered at 10:56 A.M.; Jim Hulscher, Hamlin; Todd Obele, Henry; Dana Felderman, Lake Preston; Spencer Oland, Rosholt; Jim Block, Webster; Chris Lee, Willow Lake; Larry Hulscher, Wilmot

Absent: Brian Jandahl, Elkton; Nadine Eastman, Enemy Swim; Mike Ruth, Iroquois; Dawn Hoeke, Oldham/Ramona/Rutland (ORR); Laura Schuster, Sioux Valley; Mike Schmidt, Summit; Scott Lepke, Waubay; Jon Meyer, Waverly/South Shore

Others Attending: Andrea Powell, Director; Tiffany Stormo, Business Manager; Tim Frewing, Assistant Director

ADVISORY BOARD AGENDA

Call to Order

Vice-President Books called the meeting to order at 10:05 A.M.

Motion by T. Ahrens and second by Van Regenmorter to approve the agenda as presented. All present voting in favor, motion carried.

Conflict of Interest

No conflicts of interest were presented.

Financial Report

Business Manager Stormo reviewed the financial report for January 2024.

Motion by B. Sampson and second by J. Hulscher to approve January 2024 financial report. All present voting in favor, motion carried.

December Child Count Results

Director Powell reviewed the December Child Count results that she received so far.

Meeting Dates

The remaining BOA meetings for FY24 will be on April 3 and May 1.

ESY Point of Contact and Academic Services

Assistant Director Frewing discussed ESY point of contact and academic services.

SWWC Days

Director Powell reviewed FY24 SWWC contract and stated she would send out a request for FY25 days.

Center Base Students

Director Powell reminded the districts to start communicating to her on CB students that will potentially need to be in CB for FY25.

Performance Surveys for NESC providers

Director Powell reviewed performance survey results.

Further Discussion

Director Powell asked districts who completed Apex crosswalks for accreditation to send them to other superintendents.

Adjournment

There being no further business, motion by S. Benson, second by T. Obele to adjourn. All present voting in favor, motion carried.

Tiffany Stormo, Business Manager

## Northeast Educational Services Cooperative

## MARCH 2024 INVOICES

GENERAL FUND - 10

AAA PURE WATER	WATER FILTER	11.70
AUTOMAXX CDJR, INC.	FLEET MAINT	64.84
BERNIE'S BODY & GLASS SHOP	FLEET MAINT	1,279.00
CENEX FLEETCARD	FLEET MAINT	5,354.00
CENTURY BUSINESS PRODUCTS, INC	COPIER MAINT CONTRACT	22.89
DUST TEX SERVICE, INC.	FEB RUG USE	7.16
EDMENTUM, INC	APEX SEATS	110.33
ESTELLINE COMMUNITY OIL CO.	FLEET MAINT	33.78
HAMLIN COUNTY FARMERS COOP	FLEET MAINT	777.54
HEALTH EQUITY	HSA/FLEX	2.49
MEIER, MICHELLE	FUEL REIMB	19.57
MINERT & ASSOCIATES, INC	DRUG TESTING	391.00
NESC PAYROLL	MARCH 24	3,553.77
OTTERTAIL POWER CO.	ELEC	23.51
PRAIRIE AG PARTNERS	FLEET MAINT	81.20
ROB'S AUTO REPAIR	FLEET MAINT	2,427.96
TIME MANAGEMENT SYSTEMS, INC	TIME CLOCK	1.85
W.W. TIRE SERVICE	FLEET MAINT	183.86
WATERTOWN PUBLIC OPINION	MINUTES	23.21
WEBSTER AUTO CARE	FLEET MAINT	181.32
<u>GENERAL FUND TOTAL:</u>		<u>14,550.98</u>

SPECIAL EDUCATION FUND - 22

AAA PURE WATER	WATER FILTER	118.30
BOSSE, JENNIFER	FEB MI REIMB	100.98
CASTLEWOOD SCHOOL DISTRICT	FEB CB USE FEE	593.36
CENTURY BUSINESS PRODUCTS, INC	COPIER MAINT CONTRACT	231.49
DUST TEX SERVICE, INC.	FEB RUG USE	72.39
HAMLIN SCHOOL DISTRICT	FEB CB USE FEE	988.94
HEALTH EQUITY	HSA/FLEX	25.21
LAKE PRESTON SCHOOL DISTRICT	FEB CB USE FEE	593.37
NESC PAYROLL	MARCH 24	362,462.98
PARENT	FEB MI REIMB	104.04
OTTERTAIL POWER CO.	ELEC	237.72
SCHWINGER, MINDY	MI REIMB	39.78

SORENSEN, STEPHANIE	PSYCH CONTR SERV	1,602.80
TIME MANAGEMENT SYSTEMS, INC	TIME CLOCK	100.66
WATERTOWN PUBLIC OPINION	MINUTES	234.67
WEBSTER SCHOOL DISTRICT	FEB CB USE FEE	988.94
WIESE, RITA	FEB MI REIMB	34.68
WILLIAMS, THEODORE	PSYCH CONTR SERV	10,457.80
<u>SPECIAL EDUCATION FUND TOTAL:</u>		<u>378,988.11</u>
<u>MARCH 2024 INVOICES TOTAL:</u>		<u>393,539.09</u>



## Northeast Educational Services Cooperative

## MARCH 2024 BMO INVOICES

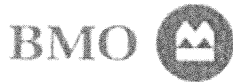
GENERAL FUND - 10

INDEED, INC	EMPLOYMENT AD	65.52
INNOVATIVE OFFICE SOLUTIONS	ADMIN SUPP	24.73
ITC TELECOM	FEB PHONE SERVICE	39.73
VERIZON WIRELESS	JAN CELL SERVICE	11.53

GENERAL FUND TOTAL:141.51SPECIAL EDUCATION FUND - 22

AMAZON	SLP SUPP	88.13
INDEED, INC	EMPLOYMENT AD	662.48
INNOVATIVE OFFICE SOLUTIONS	ADMIN SUPP	249.99
ITC TELECOM	FEB PHONE SERVICE	401.76
MARSHALL CO. HEALTHCARE CENTER	PT/OT SERVICES	6,450.13
NORTHERN SPEECH SERVICES	SLP SUPP	313.52
PEARSON EDUCATION	PSYCH/SLP SUPP	2,065.95
PRO-ED	SLP SUPP	280.50
SANFORD WEBSTER MEDICAL CENTER	OT SERVICES	17,676.61
VERIZON WIRELESS	JAN CELL SERVICE	196.64

SPECIAL EDUCATION FUND TOTAL:28,385.71MARCH 2024 BMO INVOICES TOTAL:28,527.22



## INVOICE

March 05, 2024

Northeast Educational  
310 5th Street  
Hayti, SD 57241

ATTN:

**Invoice Number: 0703531-2403**

**Invoice Amount: \$ 28,527.22**

This invoice amount represents the total balances of all Corporate Card accounts for the billing period ending March 05, 2024.

Your payment is due **April 01, 2024**.

Payment will be automatically withdrawn from your bank account if your organization has pre-arranged payment. If not, please remit payment by electronic means or by mailing a cheque for the Invoice amount to the appropriate address below. Payments must be sent with a detailed breakdown of how the payment needs to be applied, including the 16-digit card numbers or billing account and the total amount to be paid.

<b>BMO Accounts</b>	<b>Diners Club Accounts</b>
Payment By Mail	Payment By Mail
BMO P.O. Box 5732 Carol Stream, IL 60197-5732	Diners Club P.O. Box 5732 Carol Stream, IL 60197-5732
Payment By Overnight Delivery	Payment By Overnight Delivery
FIS BMO Attn: Lockbox# 5732 270 Remington Blvd, Suite B Bolingbrook, IL 60440	FIS BMO Attn: Lockbox# 5732 270 Remington Blvd, Suite B Bolingbrook, IL 60440

If you have any questions regarding this invoice or supporting documents, please contact Corporate Client Services:

<b>BMO Accounts</b>	<b>Diners Club Accounts</b>
By Phone: 1-855-825-9234	By Phone: 1-800-2-DINERS (1-800-234-6377)
By e-mail: corporate.clientservices@bmo.com	By e-mail: dinersclub.service@bmo.com

Thank you for your continued business.

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Please attach a copy of this invoice or the information below this line with your cheque payment.

Northeast Educational  
310 5th Street  
Hayti, SD 57241

Invoice Number: 0703531-2403  
Amount Paid: \$ 28,527.22  
Payment Due Date: April 01, 2024

RUN DATE: 03/07/2024

# Transaction Search - Company

All amounts are tax inclusive and displayed in their billing currency

As an administrator you may make adjustments to these transactions

BMO, Statement Period 02/06/2024 to 03/05/2024

Mapped Cards

## Billing Account 032312

Posting Date	Tran Date	Account	Supplier	Amount
02/26/2024	02/26/2024	XXXX-XXXX-XXXX-2312	Payment - Automatic Pymt Received	-7,756.53
Debit Total USD				0.00
Credit Total USD				-7,756.53
Total USD				-7,756.53

## Admin Nesc

Posting Date	Tran Date	Account	Supplier	Amount
02/19/2024	02/17/2024	XXXX-XXXX-XXXX-7540	Innovative Office Solu	178.50 ? !
03/01/2024	02/29/2024	XXXX-XXXX-XXXX-7540	Innovative Office Solu	96.22 ? !
Debit Total USD				274.72
Credit Total USD				0.00
Total USD				274.72

## Stormo Tiffany

Posting Date	Tran Date	Account	Supplier	Amount
02/07/2024	02/06/2024	XXXX-XXXX-XXXX-0837	Sanford Online Bill Pa	7,773.52 ?
02/07/2024	02/06/2024	XXXX-XXXX-XXXX-0837	Sanford Online Bill Pa	9,903.09 ?
02/07/2024	02/07/2024	XXXX-XXXX-XXXX-0837	Vzwrllss My Vz Vb P	208.17 ?
02/08/2024	02/06/2024	XXXX-XXXX-XXXX-0837	Interstate Telecommuni	441.49 ?
02/08/2024	02/08/2024	XXXX-XXXX-XXXX-0837	Awl Pearson Education	3.50 ?
02/16/2024	02/16/2024	XXXX-XXXX-XXXX-0837	Awl Pearson Education	66.50 ?
02/26/2024	02/23/2024	XXXX-XXXX-XXXX-0837	Marshall County Health	6,450.13 ?
02/28/2024	02/27/2024	XXXX-XXXX-XXXX-0837	Northern Speech Servic	313.52 ?
02/28/2024	02/28/2024	XXXX-XXXX-XXXX-0837	Awl Pearson Education	228.54 ?
02/29/2024	02/28/2024	XXXX-XXXX-XXXX-0837	Indeed 89300332	511.10 ?
03/01/2024	02/29/2024	XXXX-XXXX-XXXX-0837	Amzn Mktp US Rn3a82l60	88.13 ?
03/01/2024	03/01/2024	XXXX-XXXX-XXXX-0837	Indeed 89441786	216.90 ?
03/01/2024	03/01/2024	XXXX-XXXX-XXXX-0837	Awl Pearson Education	1,767.41 ?
03/04/2024	03/01/2024	XXXX-XXXX-XXXX-0837	Pro-Ed, Inc.	280.50 ?
Debit Total USD				28,252.50
Credit Total USD				0.00
Total USD				28,252.50

**Departmental Evaluation Averages '23-'24**

**OT/COTA**

	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1. The provider is helpful during evaluation planning (such as the informal review, or when drafting the consent for evaluation document, or planning well in advance)				4.6	
2. The provider is a good resource for classroom interventions.				4.8	
3. The provider interacts professionally with colleagues.				4.7	
4. The provider interacts professionally with parents.				4.8	
5. The provider generates quality special education paperwork.				4.8	
6. The provider's therapeutic skills are effective in helping children with disabilities.				4.9	
7. I am satisfied with the provider's timeliness and attendance.				4.7	

**PT/PTA**

	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1. The provider is helpful during evaluation planning (such as the informal review, or when drafting the consent for evaluation document, or planning well in advance)				4.6	
2. The provider is a good resource for classroom interventions.				4.7	
3. The provider interacts professionally with colleagues.				4.8	
4. The provider interacts professionally with parents.				4.9	
5. The provider generates quality special education paperwork.				4.8	
6. The provider's therapeutic skills are effective in helping children with disabilities.				4.8	
7. I am satisfied with the provider's timeliness and attendance.				4.7	

### School Psych/Psych Examiner

	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1. The provider offers guidance and input during evaluation planning (such as the informal review, or when drafting the consent for evaluation document, or planning well in advance)				4.7	
2. The provider consults with parents and teachers to improve academic and behavioral difficulties.				4.6	
3. The provider promotes positive behavior interventions and supports.				4.7	
4. The provider's conduct and interactions are professional.				4.7	
5. The provider connects families with available resources from the community and other agencies when possible.				4.6	
6. I am satisfied with how the provider conducts academic, behavioral, observational, and psychological assessments and generates the related reports.				4.8	
7. I am satisfied with the provider's timeliness and attendance.				4.6	

### Speech

	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1. The provider is an effective case manager (scheduling meetings, coordinating with team members, managing the file, etc.)				4.7	
2. The provider does an effective job coordinating the universal hearing screenings (if applicable).				4.8	
3. The provider interacts professionally with colleagues.				4.7	
4. The provider interacts professionally with parents.				4.7	
5. The provider generates quality special education paperwork.				4.7	
6. The provider's therapeutic skills are effective in helping children with disabilities.				4.6	
7. I am satisfied with the provider's timeliness and attendance.				4.6	

### Center Base

	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1. The provider is an effective case manager (scheduling meetings, coordinating with team members, managing the file, etc.)				4.1	
2. The provider interacts professionally with colleagues.				4.2	
3. The provider interacts professionally with parents.				4.3	
4. The provider generates quality special education paperwork.			3.9		
5. The provider's teaching methods are effective in helping children with disabilities.				4.1	
6. I am satisfied with the provider's timeliness and attendance.				4.5	

### Early Childhood

	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1. The provider is an effective case manager (scheduling meetings, coordinating with team members, managing the file, etc.)				4.8	
2. The provider does an effective job coordinating the preschool screenings.				4.6	
3. The provider interacts professionally with colleagues.				4.8	
4. The provider interacts professionally with parents.				4.7	
5. The provider generates quality special education paperwork.				4.6	
6. The provider's therapeutic skills are effective in helping children with disabilities.				4.7	
7. I am satisfied with the provider's timeliness and attendance.				4.7	



# 2024-25 Pricing Guide

## Membership Dues

Full Member: \$25 one-time fee	Associate Member: \$50 one-time fee
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## Administrative Solutions - Health and Safety Programs

Contact: Christine Schmitt; christine.schmitt@swwc.org; 507-537-2262

Service	Rate		
Environmental/Occupational Health & Safety	\$783/visit		
Health & Safety Management Assistance	.01cents/square foot	Contracts < 140,000 ft <sup>2</sup> : One on-site visit/yr	Contracts > 140,000 ft <sup>2</sup> : Two on-site visits/yr
Drug & Alcohol Management Program	\$250 subscription fee		

## Administrative Solutions - MARSS

Contact: Christine Schmitt; christine.schmitt@swwc.org; 507-537-2262

Service	Rate	
MARSS/Other Revenue Reporting, Fixed Operations & Workshop Support	\$1,500/district + \$.80/student assessment	
MARSS Training	At SWWC: \$75/hr	At District Office: \$90/hr + mileage
MARSS Small Group Training	\$125/half day	\$210/full day

## Administrative Solutions - Regional Management Information Center (RMIC)

Contact: Christine Schmitt; christine.schmitt@swwc.org; 507-537-2262

Service	Rate		
SMART Subscription, License & Workshop Fee	\$3,800 per district	\$2,550 per ed district and telemedia	
UFARS/Finance/Payroll Support & Service Fees	\$3.15/student (> 2,500)	\$3.75/student (1,501-2,500)	\$4.20/student (< 1,500)
UFARS/Finance Support Only	\$2.75/student (for non-SMART users)		
Software Support & Development	\$10/student (hosted)	\$9.50/student (own server)	
Emergency Services, Training & Additional Services	At SWWC: \$75/hr	At District Office: \$90/hr + mileage	
Small Group Training	\$125/half day	\$210/full day	
ACA Electronic Filing 1094/1095 B & C Forms	Original Filing: \$275	Amended Filing: \$275	
Time Tracker Software	\$550 Fixed Fee	If <100 licenses, \$11/employee, \$7/sub	If > 100 licenses, \$8/employee, \$5/sub
	If using Leave Only portion, minimum fee of \$1,000		
Extended Services Subscription	\$475/day		

## Administrative Solutions - Technology Services

Contact: Josh Sumption; josh.sumption@swwc.org; 507-537-2265

Service	Rate		
Technology Support for Districts with <b>NO</b> Subscriptions	Tech Service: \$94.50/hr	On-Site Training: \$190/hr	Cybersecurity: \$288/hr
	After Hours Support: \$117/hr		
	< 501: \$985	501-1,000: \$1,815	1,001-2,000: \$2,290
	2,001-3,000: \$2,970	> 3,000: \$3,230	
Basic Technology Services Subscription			
* School District Fee Based on Student Count			
* CCOGA Fee Based on Employee Count	CCOGA < 26: \$260	CCOGA > 26: \$420	

Supplemental/On-Call for Districts <b>WITH</b> a Subscription	Tech Service: \$85/hr	On-Site Training: \$140/hr	Cybersecurity: \$190.50/hr
	After Hours Support: Billed at normal hourly rate		
Supplemental Tech Services Block Hours	One Day/Month	12 Months Tech Support or Integration = \$7,824	
		9 Months Tech Integration = \$6,120	
	Two Days/Month	12 Months Tech Support or Integration = \$14,928	
		9 Months Tech Integration = \$11,790	

Technology Coordination/Support & Technology Integration - 12 Month Contract	1 day/week: \$612/day (\$31,824 contract)	2 days/week: \$572/day (\$59,488 contract)	3 days/week: \$532/day (\$82,992 contract)
Technology Integration - 9 Month Contract	4 days/week: \$512/day (\$106,496 contract)	*Basic technology services subscription included	
	1 day/week: \$648/day (\$25,920 contract)	2 days/week: \$613/day (\$49,040 contract)	3 days/week: \$577/day (\$69,240 contract)
	4 days/week: \$542/day (\$86,720 contract)	* Basic technology services subscription included	

Full Time Technology Coordinator Contract	\$113,880/year		
	3% discount on 3-year commitment: \$110,400/year		
Full Time Contract Splitting Fees	Split between districts:	80/20 Split: \$1,005	60/40 Split: \$2,010
	Split w/in single district:	80/20 Split: \$1,600	60/40 Split: \$3,200
Additional Days	\$1,240		

E-Rate Coordination - Members	Members with Fund Year 21-25 Contract in FY24	< 300 students: \$1,150	701-2,000: \$2,850
		301-700: \$1,950	2,001-4,500: \$3,650
	Members <b>starting</b> a Fund Year 21-25 Contract in FY25	< 300 students: \$5,750	701-2,000: \$14,250
		301-700: \$9,750	2,001-4,500: \$18,250
E-Rate Coordination - Non-Members	Contact us for Pricing		



Service	Rate		
Comprehensive Cybersecurity Services <i>Requires 5-year commitment</i>	Tech Subscriber: \$6,545 base + \$13.40/student	SWWC Member: \$7,735 base + \$13.80/student	Non-Member: \$10,306 base + \$14.05/student
	Snap-in: \$4,170 base + \$12.60/student <i>(To qualify, must purchase additional tech service at greater than one day/week year-round)</i>		
Cybersecurity Assessments	Contact for Quote (SWWC Members & Tech Subscribers 10-35% discounts)		

Student Data Privacy	Annual Base Fee: \$1,850/district	\$0.65/student/year	<i>Prorated pricing for services beginning after July 1 is not available</i>
Email Security	\$6.35/Email Account One-time setup fee: \$250 <i>(set up fee waived for SWWC WAN participants)</i>		
Email Archiving <i>(Student Email archiving provided at no addl cost for Level 1)</i>	Level 1 - Staff Email	3-year retention: \$8.50/account	5-year retention: \$10/account
	Level 2 - Student Email	1-year retention: \$3/account	3-year retention: \$5/account
Secured Remote Backup	School Districts: \$920/yr for first 500GB; \$100/yr for each addl 00GB.		
	CCOGAs: \$715/yr for first 200 GB; \$100/yr for each addl 100 GB.		
Website ADA Accessibility & Usability Support with SiteImprove	Fees dependent on number of webpages and PDF files on website.		

OnDemand IT Certification Training Solutions with Stormwind Studios	Tech Subscriber: \$1,250/user license	SWWC Member: \$1,500/user license	Non-Member: \$1,700/user license
Distance Learning Fees ITV Course Enrollment Per Student/Per Semester	Standard: \$300/student and \$330/student late registration Block: \$600/student and \$660/student late registration		
Distance Learning Fees ITV Host Reimbursement Per Student/Per Semester	Standard: \$300/student; Block: \$600/student		
Distance Learning Fees ITV Connection Fee Per Semester	\$475 per class <i>(assessed only on courses w/ enrollment NOT run through SWWC Distance Learning Program)</i>		
Course Management System Fees Moodle Hosting (Shared Environment)	\$80/course annually <i>(courses limited to 10GB storage capacity)</i>		
Course Management System Fees Moodle in Your School (District Hosting)	\$1,350/contract plus \$1.05/student <i>(base package limited to 500 GB storage; addl storage \$210/100 GB/year)</i>		

Educational Solutions - Behavioral Health Services			
Contact: Amber Bruns; amber.bruns@swwc.org; 507-337-2946			
Service	Rate		
Behavior Analytic Services  <i>Purchase by Package or FTE</i>	Package A (30 Hrs): \$4,600	Package B (60 hrs): \$8,580	Package C (120 hr): \$16,560
	Package D (180 hrs): \$23,400		
	.25 FTE (46 days): \$32,384	.50 FTE (93 days): \$60,543	.75 FTE (139 days): \$90,767
	1.0 FTE (185 days): \$110,500		

Service	Rate		
Mental Health Services  <i>Purchase by Package or FTE</i>	Package A (30 Hrs): \$4,600	Package B (60 hrs): \$9,000	Package C (120 hr): \$16,560
	Package D (180 hrs): \$23,400		
	.25 FTE (46 days): \$31,000	.50 FTE (93 days): \$60,543	.75 FTE (139 days): \$90,767
	1.0 FTE (185 days): \$110,500		
School Nurse Services	Package A (60 Hrs): \$6,100	Package B (90 hrs): \$8,150	Package C (120 hr): \$11,220
	Package D (180 hrs): \$16,830		
	<i>Pricing is available upon request for packages over 180 hours or by FTE</i>		
Translation and Interpreter Services	Translation: \$0.11/word Interpreter: \$12.50 per 15-minute increment		

Educational Solutions - Special Education Services	
Contact: Mary Palmer; mary.palmer@swwc.org; 320-905-4493	
Special Education Cooperative Membership Categories	
<b>SpEd Cooperative Member:</b> A Full or Associate Member of SWWC; receives agency administrative support; has access to Shared SpEd Administration and Direct Student Services at coop member pricing; and pays a proportionate share of Agency and SpEd Program overhead through membership fee.	
<b>Non-SpEd Cooperative Member:</b> A Full Member of SWWC; does NOT receive agency administrative support; does NOT have access to Shared SpEd Administration; has access to Direct Student Services at coop member pricing plus a Non-SpEd Cooperative upcharge of 15%; and does NOT pay proportionate share of Agency and SpEd Program overhead through membership fee.	
<b>Non-SpEd Cooperative Associate Member:</b> An Associate Member of SWWC; does NOT receive agency administrative support; does NOT have access to Shared SpEd; has access to Direct Student Services at coop member pricing plus a Non-SpEd Cooperative upcharge of 20%; does NOT pay proportionate share of Agency and SpEd Program overhead through membership fee.	

Service	Rate
Administrative/Program Management	<b>SpEd Coop Membership Fee:</b> Shared cost between all members based on enrollment (25% allocated equally; 75% allocated on enrollment)
	<b>Shared SpEd Admin Services:</b> Shared cost between members of SpEd Coop (25% allocated equally; 75% allocated on enrollment) <i>*Does not include districts with single district administrator</i>
	<b>Single District SpEd Administrator:</b> Average Salary, Benefits and Mileage for 2024-25 = \$157,900

Service	SpEd Coop Member	Non-SpEd Coop Member	Non-SpEd Coop Associate Member
Autism: 0-5 Students	\$6,700	\$7,700	\$8,050
Autism: 6-10 Students	\$13,350	\$15,350	\$16,025
Autism: 11-15 Students	\$20,075	\$23,075	\$24,100
Autism: 16-20 Students	\$26,725	\$30,750	\$32,075
Autism: Over 20 Students	Add \$1,000/student		

Service	SpEd Coop Member	Non-SpEd Coop Member	Non-SpEd Coop Associate Member
DAPE Teacher	Pricing Available by Request		
ECSE Teacher/Coordinator	\$110,500	\$127,075	\$132,600
Occupational Therapy	\$113,500	\$130,525	\$136,200
Physical Therapy	\$127,500	\$146,625	\$153,000
School Psychologist	\$123,000	\$141,450	\$147,600
School Social Worker	Pricing Available by Request		
Special Education Teacher	Pricing Available by Request		
Speech Language Pathologist	\$118,500	\$136,275	\$142,200
Teacher of the Deaf/Hard of Hearing	\$121,000	\$139,150	\$145,200
Teacher of Visually Impaired	\$120,500	\$138,575	\$144,600
Direct Student Services will be offered to Non-SpEd Cooperative Members, and then Non-SpEd Cooperative Associate Members, if SpEd Cooperative Member needs have been met.			

Educational Solutions - Teaching & Learning Services			
Contact: Liz Deen; liz.deen@swwc.org; 507-401-7466			
Service	Rate		
Curriculum & Instruction Coordination Services	0.25 FTE = \$33,500	0.50 FTE = \$61,500	0.75 FTE = \$92,500
	1.0 FTE = \$118,900		
	School year contract for one or more days/week onsite/virtual; District determines priorities (Read Act implementation, DAC, PD, A&I plan, Literacy Plan, WBWF, standards alignment, curriculum adoption, etc.) SWWC provides training/access to shared resources to support district T&L growth.		
SHARED Curriculum & Instruction Coordination Services (minimum of six districts needed)	120 hours = \$16,950 (3% discount on a 3-year commitment)		
	Add-on: \$850/day + mileage		
	School-year contract for one day/mo onsite; one day/mo virtual; one day for Team Data Mine at school; Shared Days between districts include Leadership Networking Days, In-Service Day and district priorities		
Data and Assessment Consultation Services	Package A (30 hrs) = \$4,950	Package B (60 hrs) = \$9,275	Package C (120 hrs) = \$16,950
	Package D (180 hrs) = \$24,975	FASTBridge, DATA review & improvement consultation; support w/ MDE reports (A&I plan, WBWF, Literacy Plan); MCA test data support	
Literacy Lead Specialist Service (READ Act Implementation Support)	120 hours = \$16,950 (3% discount on a 3-year commitment)		
	Add-on: \$850/day + mileage		
	One day/mo onsite; one day/mo virtual literacy support; training/coaching on READ Act requirements; one day for Local Literacy Plan Development		
Math Specialist Services	120 hours = \$16,950 (3% discount on a 3-year commitment)		
	Add-on: \$850/day + mileage		
	One day/mo onsite; one day/mo virtual support; one day for Math Plan Development		

Service	Rate		
Multilingual Learner Teacher	Package A (30 hrs) = \$4,950	Package B (60 hrs) = \$9,275	Package C (120 hrs) = \$16,950
	Package D (180 hrs) = \$24,975	<i>School-year contract for virtual services and onsite for testing. District is responsible for mileage.</i>	
Reading Intervention Teacher	0.25 FTE = \$32,384	0.50 FTE = \$60,543	0.75 FTE = \$90,767
	1.0 FTE = \$118,900		
	<i>School-year contract for one or more days/week to provide direct service to students needing reading intervention. SWWC provides training/support on implementing evidence based reading interventions within an MTSS system. District responsible for mileage.</i>		
Customized Services - Teaching & Learning Support	Package A (30 hrs) = \$4,950	Package B (60 hrs) = \$9,275	Package C (120 hrs) = \$16,950
	Package D (180 hrs) = \$24,975	Less than five days T&L Support: \$1,000/day + mileage	
Instructional Coaching	Current District Support	\$1,500 - \$2,000 per mentor/coach/district program lead	
	Mentor/Instructional Coaching Training	\$5,000 - \$6,250 per mentor/coach/year (school district provides mentor/coach)	
	SWWC Mentor/Coach In-District (12-15 days + mileage)	\$6,500-8,000 per mentor/coach/teacher per year (SWWC provides mentor/coach/teacher)	
STARRS Online Academy	\$600 per credit for Members; \$750 per credit for Non-Members and those not purchasing 12 credits		
Summer School Credit Recovery (held in home district - sponsored by SWWC ALC)	4% fee and \$50/enrollment		
Project Discovery	\$650 per group of five students		

**NORTHEAST EDUCATIONAL SERVICES COOPERATIVE  
BOARD OF DIRECTORS MEETING  
Monday, March 18, 2024 7:00 P.M.**

1. Call the meeting to order
2. Introduction of guests
3. Agenda review, changes, and approval
4. Public comment
5. Conflict of interest
6. Approval of February 2024 financial report
7. Consent Agenda
  - a. Approval of February 19, 2024 meeting minutes

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- b. Approval of payment for March 2024 budget claims
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- c. Approval of resignation:

- i. Nicole Stulken, OT, '24-'25 SY

- d. Approval of hire:

- i. Regina Klabenes, SLPA, '24-25 SY

- ii. Tori Lindgren, SLPA, '24-'25 SY

- iii. Kris Street, Psych Examiner, '24-'25 SY

8. Discussion Items

- a. Assistant Director Report
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- b. Director Report

- i. Departmental average ratings

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- ii. SWWC '24-'25

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- iii. Child count

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9. Executive Session

- SDCL 1-25-2(1) Personnel

- SDCL 1-25-2(4) Negotiations

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10. Action Items

- a. Approve hire of NESC Director for '24-'25 SY beginning July 1, 2024
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b. SWWC contract '24-'25

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c. Set negotiations meeting for March 28, 2024

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11. Adjourn

Next meeting April 15, 2024