

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Cooperative Board
Northeast Educational Services Cooperative No. 28-201
Hamlin County, South Dakota

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Northeast Educational Services Cooperative No. 28-201, South Dakota (Cooperative), as of June 30, 2019 and for the year then ended, and the related notes to the financial statements, which collectively comprise the Cooperative's basic financial statements and have issued our report thereon dated September 20, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Cooperative's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Cooperative's internal control. Accordingly, we do not express an opinion on the effectiveness of the Cooperative's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Cooperative's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. We did identify a certain deficiency in internal control, described in the accompanying Schedule of Current Audit Findings and Questioned Costs that we consider to be a material weakness. We consider the deficiency described in the accompanying Schedule of Current Audit Findings and Questioned Costs as item 2019-01 to be a material weakness.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Cooperative's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Cooperative's Response to Findings

The Cooperative's response to the finding identified in our audit is described in the accompanying Schedule of Current Audit Findings and Questioned Costs. The Cooperative's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Cooperative's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose. As required by South Dakota Codified Law 4-11-11, this report is a matter of public record and its distribution is not limited.

William Neale & Co., P.C.

Watertown, South Dakota
September 20, 2019

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR
FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

Cooperative Board
Northeast Educational Services Cooperative No. 28-201
Hamlin County, South Dakota

Report on Compliance for Each Major Federal Program

We have audited the Northeast Educational Services Cooperative No. 28-201, South Dakota (Cooperative) compliance with the types of compliance requirements described in the *U.S. Office of Management and Budget (OMB) Compliance Supplement* that could have a direct and material effect on each of the Cooperative's major federal programs for the year ended June 30, 2019. The Cooperative's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Current Audit Findings and Questioned Costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Cooperative's major federal programs based on our audit of the types of compliance requirements referred to above.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of *Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Cooperative's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination on the Cooperative's compliance.

Opinion on Each Major Federal Program

In our opinion, the Northeast Educational Services Cooperative No. 28-201, South Dakota complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2019.

Report on Internal Control Over Compliance

Management of the Cooperative is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Cooperative's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Cooperative's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Purpose of this Report

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purposes. As required by South Dakota Codified Law 4-11-11, this report and our report on compliance for each major federal program are matters of public record and their distribution is not limited.

William Neale & Co., P.C.

Watertown, South Dakota
September 20, 2019

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
SCHEDULE OF PRIOR AUDIT FINDINGS
June 30, 2019

PRIOR FEDERAL AUDIT FINDINGS

There are no written prior federal compliance audit findings to report.

PRIOR OTHER AUDIT FINDINGS

2018-01

Finding: A material weakness was reported for a lack of segregation of duties over the revenue function and has existed since the Cooperative was established. The finding for a lack of segregation of duties over the revenue function has not been corrected and has been restated as current audit finding number 2019-01.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
SCHEDULE OF CURRENT AUDIT FINDINGS AND QUESTIONED COSTS
For the Year Ended June 30, 2019

A. SUMMARY OF THE INDEPENDENT AUDITOR'S RESULTS

Financial Statements

1. An unmodified opinion was issued on the financial statements for each opinion unit.
2. A material weakness was disclosed by our audit of the financial statements for a lack of segregation of duties over the revenue function as discussed in finding number 2019-01.
3. Our audit did not disclose any noncompliance which was material to the financial statements.

Federal Awards

4. An unmodified opinion was issued on compliance with the requirements applicable to major programs.
5. Our audit did not disclose any audit findings that are required to be reported in accordance with 2 CFR 200.516(a).
6. The federal awards tested as major programs were the Special Education Cluster which includes the Special Education - Grants to States (84.027) and Special Education - Preschool Grants (84.173).
7. The dollar threshold used to distinguish between Type A and Type B federal award programs was \$750,000.
8. The Northeast Educational Services Cooperative No. 28-201 did not qualify as a low-risk entity.

B. CURRENT FEDERAL AUDIT FINDINGS

There are no written current federal compliance audit findings to report.

C. CURRENT OTHER AUDIT FINDINGS

2019-01 Lack of Segregation of Duties

Material Weakness

Criteria: A good system of internal controls, which provides for the proper segregation of duties, results in increased reliability of reported financial data and decreased potential for loss of public assets.

Condition: Because the business manager initiated, recorded, processed, and reported all transactions during the year, there is inadequate segregation of duties over the revenue function.

Effect: As a result, there is an increased likelihood that errors could occur and not be detected in a timely manner by employees in the ordinary course of performing their duties.

Recommendation: We recommend that the governing board be cognizant of this lack of segregation of duties over the revenue function and attempt to provide compensating internal controls whenever and wherever possible and practical.

Management's Response: The Cooperative's management agrees with the above finding and has responded to it in the corrective action plan.

Cory Akin
PRESIDENT
BOARD OF DIRECTORS

Jerry Aberle
DIRECTOR
Jerry.Aberle@k12.sd.us

Tim Frewing
ASSISTANT DIRECTOR
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Tiffany Stormo
BUSINESS MANAGER
Tiffany.Stormo@k12.sd.us

Northeast Educational Services Cooperative

P.O. Box 327 • Hayti, South Dakota 57241
605-783-3607 • Fax 605-783-3259

Corrective Action Plan – 9/20/2019
Cognizant or Oversight Agency for Audit

Northeast Educational Services Cooperative respectfully submits the following
corrective action plan for the year ended June 30, 2019.

Name and address of independent public accounting firm: William Neale & Co, PC,
304 9th Ave SE, Watertown SD 57201

Audit Period: July 1, 2018 – June 30, 2019

The findings from the June 30, 2019 schedule of current audit findings and
questioned costs are discussed below. The findings are numbered consistently with
the numbers assigned in the schedule.

FINDINGS—CURRENT OTHER AUDIT FINDINGS MATERIAL WEAKNESS

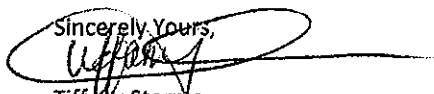
2019-01

Recommendation: We recommend that the school board be
cognizant of this lack of segregation of duties over the revenue
function and attempt to provide compensating internal controls
whenever and wherever possible and practical.

Action Taken: We agree with the recommendation and will work
to implement procedures when possible that may help with
oversight. However, it is not practical for NESC to take significant
enough steps to remove the weakness completely.

If the cognizant or oversight agency for audit has questions regarding this plan,
please call Tiffany Stormo at 605-783-3607.

Sincerely Yours,



Tiffany Stormo

Business Manager

MEMBER DISTRICTS

- Arlington #38-1
- Britton-Hecla #45-4
- Castlewood #28-1
- Clark #12-2
- De Smet #38-2
- Deubrook #5-6
- Deuel #19-4
- Elkton #5-3
- Enemy Swim Day School
- Estelline #28-2
- Florence #14-1
- Hamlin #28-3
- Henry #14-2
- Iroquois #2-3
- Lake Preston #38-3
- Rosholt #54-4
- Sioux Valley #5-5
- Summit #54-6
- Waubay #18-3
- Waverly #14-5
- Webster Area #18-5
- Willow Lake #12-3
- Wilmot #54-7



WILLIAM NEALE & CO., P.C.

Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

Cooperative Board
Northeast Educational Services Cooperative No. 28-201
Hamlin County, South Dakota

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Northeast Educational Services Cooperative No. 28-201, South Dakota (Cooperative), as of June 30, 2019 and for the year then ended, and the related notes to the financial statements, which collectively comprise the Cooperative's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

The Cooperative's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Cooperative's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Cooperative's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of Northeast Educational Services Cooperative No. 28-201, South Dakota, as of June 30, 2019, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Budgetary Comparison Schedules, Schedule of the Cooperative's Proportionate Share of the Net Pension Liability (Asset), and Schedule of the Cooperative Pension Contributions on pages 31 through 36 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

The Cooperative has omitted the Management's Discussion and Analysis (MD&A) that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Cooperative's basic financial statements. The Schedule of Expenditures of Federal Awards, which is required by *Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)* is presented for purposes of additional analysis and is not a required part of the basic financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 20, 2019 on our consideration of the Cooperative's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Cooperative's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Cooperative's internal control over financial reporting and compliance.


Watertown, South Dakota
September 20, 2019

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
STATEMENT OF NET POSITION
June 30, 2019

	Governmental Activities
ASSETS:	
Cash and Cash Equivalents	\$ 971,844.62
Savings Certificates	78,814.05
Other Assets	573,170.87
Net Pension Asset	2,805.20
Capital Assets:	
Land, Improvements & Construction in Progress	1,451.00
Other Capital Assets, Net of Depreciation	360,794.06
Total Assets	1,988,879.80
DEFERRED OUTFLOWS OF RESOURCES:	
Pension Related Deferred Outflows	993,046.76
LIABILITIES :	
Accounts Payable	73,276.90
Other Current Liabilities	290,871.58
Unearned Revenue	100,284.47
Total Liabilities	464,432.95
DEFERRED INFLOWS OF RESOURCES:	
Pension Related Deferred Inflows	214,043.41
NET POSITION:	
Net Investment in Capital Assets	362,245.06
Restricted for:	
Special Education	860,240.80
SDRS Pension Purposes	781,808.55
NPIP Insurance Reserve	32,777.00
Unrestricted	266,378.79
Total Net Position	\$ 2,303,450.20

The notes to the financial statements are an
integral part of this statement.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 STATEMENT OF ACTIVITIES
 For the Year Ended June 30, 2019

Functions/Programs	Expenses	Program Revenues			Net (Expense) Revenue and Changes in Net Position
		Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	Primary Government Governmental Activities
Primary Government:					
Governmental Activities:					
Instruction	\$ 1,062,289.66	\$ 699,665.54	\$ 293,154.59	\$ -	\$ (69,469.53)
Support Services	<u>3,327,942.01</u>	<u>1,525,587.35</u>	<u>1,594,759.05</u>	<u>-</u>	<u>(207,595.61)</u>
Total Governmental Activities	<u>4,390,231.67</u>	<u>2,225,252.89</u>	<u>1,887,913.64</u>	<u>-</u>	<u>(277,065.14)</u>
Total Primary Government	<u>\$ 4,390,231.67</u>	<u>\$ 2,225,252.89</u>	<u>\$ 1,887,913.64</u>	<u>\$ -</u>	<u>(277,065.14)</u>
General Revenues:					
					5,678.93
					<u>20,845.85</u>
					<u>26,524.78</u>
					(250,540.36)
					<u>2,553,990.56</u>
					<u>\$ 2,303,450.20</u>

The notes to the financial statements are an
integral part of this statement.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 BALANCE SHEET
 GOVERNMENTAL FUNDS
 June 30, 2019

	<u>General Fund</u>	<u>Special Education Fund</u>	<u>Total Governmental Funds</u>
ASSETS:			
Cash and Cash Equivalents	\$ 320,182.14	\$ 651,662.48	\$ 971,844.62
Savings Certificates	-	78,814.05	78,814.05
Accounts Receivable, Net	55,985.12	4,342.32	60,327.44
Due from Other Governments	-	480,066.43	480,066.43
Deposits	<u>32,777.00</u>	<u>-</u>	<u>32,777.00</u>
TOTAL ASSETS	<u>\$ 408,944.26</u>	<u>\$ 1,214,885.28</u>	<u>\$ 1,623,829.54</u>
LIABILITIES:			
Accounts Payable	\$ 12,177.76	\$ 61,099.14	\$ 73,276.90
Contracts Payable	-	254,107.44	254,107.44
Payroll Deductions and Withholdings and Employer Matching Payable	(497.75)	37,261.89	36,764.14
Unearned Revenue	<u>98,108.46</u>	<u>2,176.01</u>	<u>100,284.47</u>
Total Liabilities	<u>109,788.47</u>	<u>354,644.48</u>	<u>464,432.95</u>
FUND BALANCES:			
Nonspendable			
NPIP Insurance Reserve	32,777.00	-	32,777.00
Restricted			
Special Education	-	860,240.80	860,240.80
Assigned			
Subsequent Year's Budget	15,000.00	-	15,000.00
Unemployment	830.54	-	830.54
Unassigned	<u>250,548.25</u>	<u>-</u>	<u>250,548.25</u>
Total Fund Balances	<u>299,155.79</u>	<u>860,240.80</u>	<u>1,159,396.59</u>
TOTAL LIABILITIES AND FUND BALANCES	<u>\$ 408,944.26</u>	<u>\$ 1,214,885.28</u>	<u>\$ 1,623,829.54</u>

The notes to the financial statements are an
 integral part of this statement.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TO THE STATEMENT OF NET POSITION
 June 30, 2019

Total Fund Balances - Governmental Funds		\$ 1,159,396.59						
Amounts reported for governmental activities in the statement of net position are different because:								
Net pension asset reported in governmental activities is not an available financial resource and therefore is not reported in the funds.		2,805.20						
Pension related deferred outflows are components of pension liability (asset) and therefore are not reported in the funds.		993,046.76						
Capital assets used in governmental activities are not current financial resources and therefore are not reported in the funds.	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;">Cost of capital assets</td> <td style="width: 50%; text-align: right;">682,585.20</td> </tr> <tr> <td>Accumulated depreciation</td> <td style="text-align: right;"><u>(320,340.14)</u></td> </tr> <tr> <td>Net</td> <td style="text-align: right;">362,245.06</td> </tr> </table>	Cost of capital assets	682,585.20	Accumulated depreciation	<u>(320,340.14)</u>	Net	362,245.06	
Cost of capital assets	682,585.20							
Accumulated depreciation	<u>(320,340.14)</u>							
Net	362,245.06							
Pension related deferred inflows are components of pension liability (asset) and therefore are not reported in the funds.		<u>(214,043.41)</u>						
Net Position - Governmental Activities		<u><u>\$ 2,303,450.20</u></u>						

The notes to the financial statements are an integral part of this statement.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS
For the Year Ended June 30, 2019

	General Fund	Special Education Fund	Total Governmental Funds
Revenues:			
Tuition and Fees:			
Regular Day School Tuition	\$ -	\$ 619,510.95	\$ 619,510.95
Earnings on Investments and Deposits	713.30	4,965.63	5,678.93
Other Revenue from Local Sources:			
Services Provided Other LEAs	45,193.75	-	45,193.75
Refund of Prior Years' Expenditures	-	1,062.86	1,062.86
Other	298,743.82	1,233,825.76	1,532,569.58
Revenue from State Sources:			
Grants-in-Aid:			
Unrestricted Grants-in-Aid	-	125,439.64	125,439.64
Other State Revenue	-	47,028.72	47,028.72
Revenue from Federal Sources:			
Grants-in-Aid:			
Restricted Grants-in-Aid Received from Federal Government Through the State	-	1,762,474.00	1,762,474.00
Total Revenues	344,650.87	3,794,307.56	4,138,958.43
Expenditures:			
Current:			
Instruction:			
Regular Programs:			
Elementary	37,872.57	-	37,872.57
Special Programs:			
Programs for Special Education	-	959,004.02	959,004.02
Support Services:			
Pupils:			
Guidance	-	25,730.65	25,730.65
Psychological	-	571,236.04	571,236.04
Speech Pathology	-	1,025,502.83	1,025,502.83
Student Therapy	-	721,358.87	721,358.87
Instructional Staff:			
Improvement of Instruction	45,153.74	97,198.45	142,352.19
Educational Media	5,888.40	36,172.30	42,060.70
General Administration:			
Board of Education	12,843.32	65,712.43	78,555.75
Executive Administration	37,538.90	236,119.50	273,658.40

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS
For the Year Ended June 30, 2019

	General Fund	Special Education Fund	Total Governmental Funds
	<u> </u>	<u> </u>	<u> </u>
Business:			
Fiscal Services	11,537.32	70,638.03	82,175.35
Operation and Maintenance of Plant	4,490.67	27,562.76	32,053.43
Operation and Maintenance of Vehicles	102,153.80	-	102,153.80
Pupil Transportation	5,074.81	-	5,074.81
Capital Outlay	<u>68,100.00</u>	<u>-</u>	<u>68,100.00</u>
Total Expenditures	<u>330,653.53</u>	<u>3,836,235.88</u>	<u>4,166,889.41</u>
Excess of Revenues Over (Under) Expenditures	<u>13,997.34</u>	<u>(41,928.32)</u>	<u>(27,930.98)</u>
Other Financing Sources (Uses):			
Transfers In	-	50,000.00	50,000.00
Sale of Surplus Property	5,902.88	-	5,902.88
Transfers Out	<u>(50,000.00)</u>	<u>-</u>	<u>(50,000.00)</u>
Total Other Financing Sources (Uses)	<u>(44,097.12)</u>	<u>50,000.00</u>	<u>5,902.88</u>
Net Change in Fund Balance	(30,099.78)	8,071.68	(22,028.10)
Fund Balance - Beginning	<u>329,255.57</u>	<u>852,169.12</u>	<u>1,181,424.69</u>
FUND BALANCE - ENDING	<u>\$ 299,155.79</u>	<u>\$ 860,240.80</u>	<u>\$ 1,159,396.59</u>

The notes to the financial statements are an
integral part of this statement.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN
 FUND BALANCES TO THE GOVERNMENT-WIDE STATEMENT OF ACTIVITIES
 For the Year Ended June 30, 2019

Net Change in Fund Balances - Total Governmental Funds		\$	(22,028.10)
Amounts reported for governmental activities in the statement of activities are different because:			
<p>Governmental funds report capital outlays as expenditures; however, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which capital outlays exceeded depreciation in the current period.</p>	<p>Capital Outlays Depreciation Expense</p>	<p>68,100.00 <u>(59,927.46)</u></p>	<p>8,172.54</p>
<p>In the statement of activities, gains and losses on the disposal of capital assets are reported, whereas, in the governmental funds, the proceeds from the disposal of capital assets is reflected, regardless of whether a gain or loss is realized.</p>			<p>(5,170.00)</p>
<p>Changes in the pension related deferred outflows/inflows are direct components of pension liability (asset) are not reflected in the governmental funds.</p>			<p><u>(231,514.80)</u></p>
Change in Net Position of Governmental Activities		\$	<u><u>(250,540.36)</u></u>

The notes to the financial statements are an integral part of this statement.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
STATEMENT OF NET POSITION
FIDUCIARY FUNDS
June 30, 2019

	<u>Agency Funds</u>
ASSETS:	
Cash and Cash Equivalents	\$ <u>28,084.34</u>
 Total Assets	 \$ <u>28,084.34</u>
 LIABILITIES:	
Amounts Held for Others	\$ 23,371.10
Advance from Other Fund (Imprest)	<u>4,713.24</u>
 Total Liabilities	 \$ <u>28,084.34</u>

The notes to the financial statements are an
integral part of this statement.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 NOTES TO THE FINANCIAL STATEMENTS
 June 30, 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the Cooperative conform to generally accepted accounting principles applicable to government entities in the United States of America.

a. Financial Reporting Entity:

The reporting entity of Northeast Educational Services Cooperative No. 28-201 (Cooperative), consists of the primary government (which includes all of the funds, organizations, institutions, agencies, departments, and offices that make up the legal entity, plus those funds for which the primary government has a fiduciary responsibility, even though those fiduciary funds may represent organizations that do not meet the criteria for inclusion in the financial reporting entity); those organizations for which the primary government is financially accountable; and other organizations for which the nature and significance of their relationship with the primary government are such that their exclusion would cause the financial reporting entity's financial statements to be misleading or incomplete.

Component units are legally separate organizations for which the elected officials of the primary government are financially accountable. The Cooperative is financially accountable if its Governing Board appoints a voting majority of another organization's governing body and it has the ability to impose its will on that organization, or there is a potential for that organization to provide specific financial benefits to, or impose specific financial burdens on, the Cooperative (primary government). The Cooperative may also be financially accountable for another organization if that organization is fiscally dependent on the Cooperative. The Cooperative does not have any component units.

The Cooperative is a joint venture that is composed of twenty-three school districts. The Cooperative was formed for the purpose of assisting the member school districts in providing appropriate educational services for all children and to offer, on a cooperative fee assessment basis, services that the member school districts would not be able to provide as effectively or as economically acting alone. Assessments are made based on each member school district's enrollment as listed in the State of South Dakota – Division of Education – Educational Directory. The members of the Cooperative and their relative percentage participation are as follows:

Arlington School District No. 38-1	3.54%
Britton-Hecla School District No. 45-4	5.61%
Castlewood School District No. 28-1	3.93%
Clark School District No. 12-2	5.32%
De Smet School District No. 38-2	4.18%
Deubrook School District No. 5-6	5.05%
Deuel School District No. 19-4	6.76%
Elkton School District No. 5-3	4.21%
Enemy Swim Day School	2.11%
Estelline School District No. 28-2	3.81%
Florence School District No. 14-1	3.53%
Hamlin School District No. 28-3	10.70%
Henry School District No. 14-2	2.28%
Iroquois School District No. 02-3	2.94%
Lake Preston School District No. 38-3	2.17%
Rosholt School District No. 54-4	3.37%
Sioux Valley School District No. 5-5	8.92%
Summit School District No. 54-6	2.10%
Waubay School District No. 18-3	2.28%
Waverly School District No. 14-5	3.37%
Webster Area School District No. 18-5	7.24%

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2019

Willow Lake School District No. 12-3	3.43%
Wilmot School District No. 54-7	3.16%

The governing board is composed of one representative from each member school district, who is a school board member of the member school district. The governing board is responsible for adopting the budget and setting service fees at a level adequate to fund the adopted budget.

b. Basis of Presentation:

Government-wide Financial Statements:

The Statement of Net Position and Statement of Activities display information about the reporting entity as a whole. They include all funds of the reporting entity except for fiduciary funds. The statements distinguish between governmental and business-type activities. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange revenues. Business-type activities are financed in whole or in part by fees charged to external parties for goods or services. The Cooperative's government-wide financial statements include only governmental activities.

The Statement of Net Position reports all financial and capital resources, in a net position form (assets minus liabilities equal net position). Net Position are displayed in three components, as applicable, net investment in capital assets, restricted (distinguishing between major categories of restrictions), and unrestricted.

The Statement of Activities presents a comparison between direct expenses and program revenues for each function of the Cooperative's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Program revenues include (a) charges paid by recipients of goods and services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

Fund Financial Statements:

Fund financial statements of the reporting entity are organized into funds, each of which is considered to be a separate accounting entity. Each fund is accounted for by providing a separate set of self-balancing accounts that constitute its assets, liabilities, fund equity, revenues, and expenditures/expenses. Funds are organized into two major categories: governmental and fiduciary. An emphasis is placed on major funds within the governmental category. A fund is considered major if it is the primary operating fund of the Cooperative or it meets the following criteria:

1. Total assets, liabilities, revenues, or expenditures/expenses of the individual governmental or enterprise fund are at least 10 percent of the corresponding total for all funds of that category or type, and
2. Total assets, liabilities, revenues, or expenditures/expenses of the individual governmental or enterprise fund are at least 5 percent of the corresponding total for all governmental and enterprise funds combined, or
3. Management has elected to classify one or more governmental or enterprise funds as major for consistency in reporting from year to year, or because of public interest in the fund's operations.

The funds of the Cooperative financial reporting entity are described below within their respective fund types:

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2019

Governmental Funds:

General Fund – A fund established by South Dakota Codified Laws (SDCL) 13-16-3 to meet all the general operational costs of the cooperative, excluding capital outlay fund and special education fund expenditures. The General Fund is always a major fund.

Special Revenue Funds – special revenue funds are used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes.

Special Education Fund – A fund established by SDCL 13-37-16 to pay the costs for the special education of all children in need of special assistance and prolonged assistance who reside within the member school districts. This fund is financed by grants and assessments charged to the member school districts. This is a major fund.

Fiduciary Funds:

Fiduciary funds consist of the following sub-categories and are never considered to be major funds.

Agency Funds – agency funds are used to account for resources held by the Cooperative in a purely custodial capacity (assets equal liabilities). Since agency funds are custodial in nature they do not involve the measurement of results of operations. The Cooperative maintains agency funds for the purpose of accounting for the assets held in a trustee capacity for employees and member school districts.

c. Measurement Focus and Basis of Accounting:

Measurement focus is a term used to describe “how” transactions are recorded within the various financial statements. Basis of accounting refers to “when” revenues and expenditures or expenses are recognized in the accounts and reported in the financial statements, regardless of the measurement focus.

Measurement Focus:

Government-wide Financial Statements:

In the government-wide Statement of Position and Statement of Activities, governmental activities are presented using the economic resources measurement focus, applied on the accrual basis of accounting.

Fund Financial Statements:

In the fund financial statements, the “current financial resources” measurement focus and the modified accrual basis of accounting are applied to governmental funds, while the “economic resources” measurement focus and the accrual basis of accounting are applied to the fiduciary fund types.

Basis of Accounting:

Government-wide Financial Statements:

In the government-wide Statement of Net Position and Statement of Activities, governmental activities are presented using the accrual basis of accounting. Under the accrual basis of accounting, revenues and related assets generally are recorded when earned (usually when the right to receive cash vests); and expenses and related liabilities are recorded when an obligation is incurred (usually when the obligation to pay cash in the future vests).

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2019

Fund Financial Statements:

All governmental fund types are accounted for using the modified accrual basis of accounting. Their revenues generally are recognized when they become measurable and available. "Available" means resources are collected or to be collected soon enough after the end of the fiscal year that they can be used to pay the bills of the current period. The accrual period for the Cooperative is 60 days. The revenues which are accrued at June 30, 2019 are the amounts due from the State and Federal government through the State and the member school districts. Under the modified accrual basis of accounting, receivables may be measurable but not available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Unavailable revenues, where asset recognition criteria have been met, but for which revenue recognition criteria have not been met, are reported as a deferred inflow of resources. Expenditures generally are recognized when the related fund liability is incurred.

All fiduciary fund types are accounted for using the accrual basis of accounting. Their revenues are recognized when they are earned, and their expenses are recognized when they are incurred.

d. Interfund Eliminations and Reclassifications:

Government-wide Financial Statements

In the process of aggregating data for the government-wide financial statements, some amounts reported as interfund activity and balances in the fund financial statements have been eliminated or reclassified in order to minimize the grossing-up effect on assets and liabilities within the governmental activities column of the primary government, amounts reported as interfund receivables and payables have been eliminated in the governmental activities column.

e. Capital Assets:

Capital assets include land, buildings, machinery and equipment, and all other tangible or intangible assets that are used in operations and that have initial useful lives extending beyond a single reporting period.

The accounting treatment over capital assets depends on whether the assets are used in governmental fund operations or proprietary fund operations and whether they are reported in the government-wide or fund financial statements.

Government-wide Financial Statements:

All capital assets are valued at historical cost. Donated capital assets are valued at their estimated fair value on the date donated. Reported cost values include ancillary charges necessary to place the asset into its intended location and condition for use. Subsequent to initial capitalization, improvements or betterments that are significant and which extend the useful life of a capital asset are also capitalized.

For governmental activities capital assets, construction-period interest is not capitalized in accordance with USGAAP.

Depreciation of all exhaustible capital assets is recorded as an allocated expense in the government-wide Statement of Activities, with net capital assets reflected in the Statement of Net Position. Capitalization thresholds (the dollar values above which asset acquisitions are added to the capital asset accounts), depreciation methods, and estimated useful lives of capital assets reported in the government-wide financial statements are as follows:

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 NOTES TO THE FINANCIAL STATEMENTS
 June 30, 2019

	<u>Capitalization Threshold</u>	<u>Depreciation Method</u>	<u>Estimated Useful Life</u>
Land	\$ 1,000	N/A	N/A
Buildings	\$ 50,000	Straight-line	50 yrs.
Machinery and Equipment	\$ 5,000	Straight-line	5-10 yrs.

Land is an inexhaustible capital asset and is not depreciated.

Fund Financial Statements:

In the fund financial statements, capital assets used in governmental fund operations are accounted for as capital expenditures of the appropriate governmental fund upon acquisition.

f. Program Revenues:

In the government-wide Statement of Activities, reported program revenues derive directly from the program itself or from parties other than the Cooperative's taxpayers or citizenry, as a whole. Program revenues are classified into three categories as follows:

1. Charges for services – These arise from charges to customers, applicants, or others who purchase, use, or directly benefit from the goods, services, or privileges provided, or are otherwise directly affected by the services.
2. Program-specific operating grants and contributions – These arise from mandatory and voluntary non-exchange transactions with other governments, organizations, or individuals that are restricted for use in a particular program.
3. Program-specific capital grants and contributions – These arise from mandatory and voluntary non-exchange transactions with other governments, organizations, or individuals that are restricted for the acquisition of capital assets for use in a particular program.

g. Equity Classifications:

Government-wide Financial Statements:

Equity is classified as Net Position and is displayed in three components:

1. Net Investment in Capital Assets – Consists of capital assets, including restricted capital assets, net of accumulated depreciation (if applicable) and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets.
2. Restricted Net Position – Consists of net position with constraints placed on their use either by (a) external groups such as creditors, grantors, contributors, or laws and regulations of other governments; or (b) law through constitutional provisions or enabling legislation.
3. Unrestricted Net Position – All other net position that do not meet the definition of "restricted" or "net investment in capital assets."

Fund Financial Statements:

Governmental fund equity is classified as fund balance, and is distinguished between Nonspendable, Restricted, Committed, Assigned, or Unassigned components. Fiduciary fund equity (except for Agency Funds, which have no fund equity) is reported as net position held in trust for other purposes.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2019

h. Application of Net Position:

It is the Cooperative's policy to first use restricted net position, prior to the use of unrestricted net position, when an expense is incurred for purposes for which both restricted and unrestricted net position are available.

i. Fund Balance Classification Policies and Procedures:

In accordance with Governmental Accounting Standards Board (GASB) No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*, the Cooperative classifies governmental fund balances as follows:

Nonspendable – includes fund balance amounts that cannot be spent either because it is not in spendable form or because of legal or contractual constraints.

Restricted – includes fund balance amounts that are constrained for specific purposes which are externally imposed by providers, such as creditors or amounts constrained due to constitutional provisions or enabling legislation.

Committed – includes fund balance amounts that are constrained for specific purposes that are internally imposed by the government through formal action of the highest level of decision making authority, which is the Board of Directors, and does not lapse at year-end.

Assigned – includes fund balance amounts that are intended to be used for specific purposes that are neither considered restricted or committed. Fund balance may be assigned by the Board of Directors.

Unassigned – includes positive fund balance within the General Fund which has not been classified within the above mentioned categories and negative fund balances in other governmental funds.

The Cooperative uses restricted/committed amounts first when both restricted and unrestricted fund balance is available unless there are legal documents/contracts that prohibit doing this, such as a grant agreement requiring dollar for dollar spending. Additionally, the Cooperative would first use committed, then assigned, and lastly unassigned amounts of unrestricted fund balance when expenditures are made.

The Cooperative does not have a formal minimum fund balance policy.

j. Pensions

For purposes of measuring the net pension liability (asset), deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense (revenue), information about the fiduciary net position of the South Dakota Retirement System (SDRS) and additions to/deletions from SDRS's fiduciary net position have been determined on the same basis as they are reported by SDRS. Cooperative contributions and net pension liability (asset) are recognized on an accrual basis of accounting.

2. DEPOSITS AND INVESTMENTS FAIR VALUE MEASUREMENT, CREDIT RISK, CONCENTRATIONS OF CREDIT RISK AND INTEREST RATE RISK

The Cooperative follows the practice of aggregating the cash assets of various funds to maximize cash management efficiency and returns. Various restrictions on deposits and investments are imposed by statutes. These restrictions are summarized below:

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2019

Deposits – The Cooperative's deposits are made in qualified public depositories as defined by SDCL 4-6A-1, 13-16-15, 13-16-15.1 and 13-16-18.1. Qualified depositories are required by SDCL 4-6A-3 to maintain at all times, segregated from their other assets, eligible collateral having a value equal to at least 100 percent of the public deposit accounts which exceed deposit insurance such as the FDIC and NCUA. In lieu of pledging eligible securities, a qualified public depository may furnish irrevocable standby letters of credit issued by federal home loan banks accompanied by written evidence of that bank's public debt rating which may not be less than "AA" or a qualified public depository may furnish a corporate surety bond of a corporation authorized to do business in South Dakota.

Investments – In general, SDCL 4-5-6 permits school district funds to be invested only in (a) securities of the United States and securities guaranteed by the United States Government either directly or indirectly; or (b) repurchase agreements fully collateralized by securities described in (a) above; or in shares of an open-end, no-load fund administered by an investment company whose investments are in securities described in (a) above and repurchase agreements described in (b) above. Also, SDCL 4-5-9 requires investments to be in the physical custody of the political subdivision or may be deposited in a safekeeping account with any bank or trust company designated by the political subdivision as its fiscal agent.

As of June 30, 2019, the Cooperative did not have any investments. The investments reported in the financial statements consist of only certificates of deposit.

Credit Risk

State law limits eligible investments for the Cooperative, as discussed above. The Cooperative has no investment policy that would further limit its investment choices.

Custodial Credit Risk – Deposits

The risk that, in the event of a depository failure, the Cooperative's deposits may not be returned to it. The Cooperative does not have a deposit policy for custodial credit risk. As of June 30, 2019, the Cooperative's deposits in financial institutions were not exposed to any custodial credit risk.

Custodial Credit Risk - Investments

The risk that, in the event of the failure of the counterparty to a transaction, the Cooperative will not be able to recover the value of investment or collateral securities that are in the possession of an outside party.

Interest Rate Risk

The Cooperative does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Assignment of Investment Income

State law allows income from deposits and investments to be credited to either the General Fund or the fund making the investment. The Cooperative's policy is to credit all income from deposits and investments to the fund making the investment.

3. RECEIVABLES AND PAYABLES

Receivables and payables are not aggregated in these financial statements. The Cooperative expects all receivables to be collected within one year. All receivables are considered collectible; therefore, no allowances for estimated uncollectibles have been established.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 NOTES TO THE FINANCIAL STATEMENTS
 June 30, 2019

4. INVENTORY

Inventory held for consumption is stated at cost. The cost valuation method is first in, first out (FIFO).

In the government-wide financial statements and the fund financial statements, the inventory was recorded using the consumption method.

5. CHANGES IN CAPITAL ASSETS

A summary of changes in capital assets for the year ended June 30, 2019 is as follows:

	Balance 7/1/18	Increases	Decreases	Balance 6/30/19
Governmental Activities:				
Capital assets, not being depreciated:				
Land	\$ 1,451.00	\$ -	\$ -	\$ 1,451.00
Capital assets, being depreciated:				
Buildings	58,849.00	-	-	58,849.00
Machinery and Equipment	595,285.20	68,100.00	41,100.00	622,285.20
Total	654,134.20	68,100.00	41,100.00	681,134.20
Less: accumulated depreciation for:				
Buildings	15,300.74	1,176.98	-	16,477.72
Machinery and Equipment	281,041.94	58,750.48	35,930.00	303,862.42
Total accumulated depreciation	296,342.68	59,927.46	35,930.00	320,340.14
Total capital assets, being depreciated, net	357,791.52	8,172.54	5,170.00	360,794.06
Governmental activity capital assets, net	\$ 359,242.52	\$ 8,172.54	\$ 5,170.00	\$ 362,245.06

Depreciation expense was charged to functions as follows:

Governmental Activities:	
Support Services	\$ 59,927.46
Total depreciation expense – governmental activities	\$ 59,927.46

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 NOTES TO THE FINANCIAL STATEMENTS
 June 30, 2019

6. RESTRICTED NET POSITION

Restricted net position for the fiscal year ended June 30, 2019 was as follows:

<u>Purpose</u>	<u>Restricted By</u>	<u>Amount</u>
Special Education	Law	\$ 860,240.80
SDRS Pension Purposes	GASB	781,808.55
NPIP Insurance Reserve	Contractual Agreement	<u>32,777.00</u>
		<u>\$1,674,826.35</u>

7. INTERFUND TRANSFERS

Interfund transfers for the year ended June 30, 2019 were as follows:

<u>Transfers from:</u>	<u>Transfers to:</u>
	<u>Special Education Fund</u>
General Fund	\$ 50,000.00

The Cooperative transferred funds from the General Fund to the Special Education Fund to help reduce the amount of assessments charged to the member school districts.

8. PENSION PLAN

Plan Information:

All employees, working more than 20 hours per week during the school year, participate in the South Dakota Retirement System (SDRS), a cost sharing, multiple employer defined benefit pension plan administered by SDRS to provide retirement benefits for employees of the State of South Dakota and its political subdivisions. The SDRS provides retirement, disability, and survivor benefits. The right to receive retirement benefits vests after three years of credited service. Authority for establishing, administering and amending plan provisions are found in South Dakota Codified Law (SDCL) 3-12. The SDRS issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained at <http://sdrs.sd.gov/publications.aspx> or by writing to the SDRS, PO Box 1098, Pierre, SD 57501-1098 or by calling (605) 773-3731.

Benefits Provided:

SDRS has three different classes of employees, Class A general members, Class B public safety and judicial members, and Class C Cement Plant Retirement Fund members.

Members that were hired before July 1, 2017, are Foundation members. Class A Foundation members and Class B Foundation members who retire after age 65 with three years of contributory service are entitled to an unreduced annual retirement benefit. An unreduced annual retirement benefit is also available after age 55 for Class A Foundation members where the sum of age and credited service is equal to or greater than 85 or after age 55 for Class B Foundation judicial members where the sum of age and credited service is equal to or greater than 80. Class B Foundation public safety members can retire with an unreduced annual retirement benefit after age 55 with three years of contributory service. An unreduced annual retirement benefit is also available after age 45 for Class B Foundation public safety members where the sum of age and credited service is equal to or greater than 75. All Foundation retirements that do not meet the above criteria may be payable at a reduced level.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
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 June 30, 2019

Members that were hired on/after July 1, 2017, are Generational members. Class A Generational members and Class B Generational judicial members who retire after age 67 with three years of contributory service are entitled to an unreduced annual retirement benefit. Class B Generational public safety members can retire with an unreduced annual retirement benefit after age 57 with three years of contributory service. At retirement, married Generational members may elect a single-life benefit, a 60 percent joint and survivor benefit, or a 100 percent joint and survivor benefit. All Generational retirement benefits that do not meet the above criteria may be payable at a reduced level. Generational members will also have a variable retirement account (VRA) established, in which they will receive up to 1.5 percent of compensation funded by part of the employer contribution. VRAs will receive investment earnings based on investment returns.

Legislation enacted in 2017 established the current COLA process. At each valuation date:

- Baseline actuarial accrued liabilities will be calculated assuming the COLA is equal to long-term inflation assumption of 2.25%.
- If the fair value of assets is greater or equal to the baseline actuarial accrued liabilities, the COLA will be:
 - The increase in the 3rd quarter CPI-W, no less than 0.5% and no greater than 3.5%.
- If the fair value of assets is less than the baseline actuarial accrued liabilities, the COLA will be:
 - The increase in the 3rd quarter CPI-W, no less than 0.5% and no greater than a restricted maximum such that, that if the restricted maximum is assumed for future COLAs, the fair value of assets will be greater or equal to the accrued liabilities.

All benefits except those depending on the Member's Accumulated Contributions are annually increased by the Cost-of-Living Adjustment.

Contributions:

Per SDCL 3-12, contribution requirements of the active employees and the participating employers are established and may be amended by the SDRS Board. Covered employees are required by state statute to contribute the following percentages of their salary to the plan; Class A Members, 6.0% of salary; Class B Judicial Members, 9.0% of salary; and Class B Public Safety Members, 8.0% of salary. State statute also requires the employer to contribute an amount equal to the employee's contribution. The Cooperative's share of contributions to the SDRS for the fiscal years ended June 30, 2019, 2018, and 2017 were \$149,907.72, \$150,029.65, and \$149,705.11, respectively, equal to the required contributions each year.

Pension Assets, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources to Pensions:

At June 30, 2018, SDRS is 100.02% funded and accordingly has a net pension asset. The proportionate shares of the components of the net pension asset of South Dakota Retirement System, for the Cooperative as of June 30, 2019 are as follows:

Proportionate share of pension liability	\$ 14,714,281.21
Less proportionate share of net position restricted for pension benefits	14,717,086.41
Proportionate share of net pension asset	(\$ 2,805.20)

At June 30 2019, the Cooperative reported an asset of \$2,805.20 for its proportionate share of the net pension asset. The net pension asset was measured as of June 30, 2018 and the total pension liability used to calculate the net pension asset was based on a projection of the Cooperative's share of contributions to the pension plan relative to the contributions of all participating entities. At June 30, 2018, the Cooperative's proportion was .1202797%, which is a decrease of .0025223% from its proportion measured as of June 30, 2017.

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 NOTES TO THE FINANCIAL STATEMENTS
 June 30, 2019

For the year ended June 30, 2019, the Cooperative recognized pension expense (reduction of expense) of \$231,392.87. At June 30, 2019 the Cooperative reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Difference between expected and actual experience.	\$ 106,026.28	\$ -
Changes in assumption.	712,191.39	-
Net difference between projected and actual earnings on pension plan investments.	-	212,007.79
Changes in proportion and difference between Cooperative contributions and proportionate share of contributions.	24,921.37	2,035.62
Cooperative contributions subsequent to the measurement date.	<u>149,907.72</u>	<u>-</u>
TOTAL	<u>\$ 993,046.76</u>	<u>\$ 214,043.41</u>

\$149,907.72 reported as deferred outflows of resources related to pensions resulting from Cooperative contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense (revenue) as follows:

Year Ended June 30:	
2020	\$ 395,073.44
2021	289,993.79
2022	(33,695.50)
2023	<u>(22,276.10)</u>
TOTAL	<u>\$ 629,095.63</u>

Actuarial Assumptions:

The total pension liability (asset) in the June 30, 2018 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.25%
Salary Increases	Graded by years of service, from 6.50% at entry to 3.00% after 25 years of service
Discount Rate	6.50% net of plan investment expense

Mortality rates were based on 97% of the RP-2014 Mortality Table, projected generationally with Scale MP-2016, white collar rates for females and total dataset rates for males. Mortality rates for disabled members were based on the RP-2014 Disabled Retiree Mortality Table, projected generationally with Scale MP-2016.

A detailed experience analysis covering the period from June 30, 2011 to June 30, 2016, was conducted and appropriate modifications in the economic and demographic assumptions were made effective with the June 30, 2017 actuarial valuation.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 NOTES TO THE FINANCIAL STATEMENTS
 June 30, 2019

Investment portfolio management is the statutory responsibility of the South Dakota Investment Council (SDIC), which may utilize the services of external money managers for management of a portion of the portfolio. SDIC is governed by the Prudent Man Rule (i.e., the council should use the same degree of care as a prudent man). Current SDIC investment policies dictate limits on the percentage of assets invested in various types of vehicles (equities, fixed income securities, real estate, cash, private equity, etc.). The long-term expected rate of return on pension plan investments was determined using a method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighing the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of real rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2017 (see the discussion of the pension plan's investment policy) are summarized in the following table using geometric means:

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-Term Expected Real Rate of Return</u>
Global Equity	58.0%	4.8%
Fixed Income	30.0%	1.8%
Real Estate	10.0%	4.6%
Cash	2.0%	0.7%

Total	100%	
	=====	

Discount Rate:

The discount rate used to measure the total pension liability was 6.50%. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rate and that matching employer contributions from will be made at rates equal to the member rate. Based on these assumptions, the pension plan's fiduciary net position was projected to be available to make all future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of liability (asset) to changes in the discount rate:

The following presents the Cooperative's proportionate share of net pension asset using the discount rate of 6.50%, as well as what the Cooperative's proportionate share of the net pension liability (asset) would be if it were calculated using a discount rate that is 1-percentage point lower (5.50%) or 1-percentage point higher (7.50%) than the current rate:

	<u>1% Decrease</u>	<u>Current Discount Rate</u>	<u>1% Increase</u>
Cooperative's proportionate share of the net pension liability (asset)	\$2,118,713.36	(\$2,805.20)	(\$1,728,545.43)

Pension Plan Fiduciary Net Position:

Detailed information about the plan's fiduciary net position is available in the separately issued SDRS financial report.

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2019

9. RISK MANAGEMENT

The Cooperative is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. During the period ended June 30, 2019, the Cooperative managed its risks as follows:

Employee Health Insurance:

The Cooperative participates, with several other educational units and related organizations in South Dakota, in the Northern Plains Insurance Pool. This is a public entity risk pool currently operating as a common risk management and insurance program for participating members. The Cooperative pays a monthly premium to the pool to provide health insurance coverage for the members. The pool purchases reinsurance coverage with the premiums it receives from its participants.

The Cooperative does not carry additional health insurance coverage to pay claims in excess of this upper limit. Settled claims resulting from these risks have not exceeded the liability coverage during the past three years.

Liability Insurance:

The Cooperative purchases liability insurance for risks related to torts; theft or damage to property; and errors and omissions of public officials from a commercial insurance carrier. Settled claims resulting from these risks have not exceeded the liability coverage during the past three years.

Worker's Compensation:

The Cooperative purchases liability insurance for worker's compensation from a commercial insurance carrier. Settled claims resulting from these risks have not exceeded the liability coverage during the past three years.

Unemployment Benefits:

The Cooperative has elected to be self-insured and retain all risk for liabilities resulting from claims for unemployment benefits.

The Cooperative has assigned fund balance in the General Fund in the amount of \$830.54 for the payment of future unemployment benefits.

During the year ended June 30, 2019, no claims for unemployment benefits were paid. At June 30, 2019, no claims had been filed for unemployment benefits and none are anticipated in the next fiscal year.

10. LITIGATION

At June 30, 2019, the Cooperative was not involved in any litigation.

REQUIRED SUPPLEMENTARY INFORMATION

REQUIRED SUPPLEMENTARY INFORMATION
 NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 BUDGETARY COMPARISON SCHEDULE - BUDGETARY BASIS
 GENERAL FUND
 For the Year Ended June 30, 2019

	Budgeted Amounts		Actual Amounts (Budgetary Basis)	Variance with Final Budget - Positive (Negative)
	Original	Final		
Revenues:				
Earnings on Investments and Deposits	\$ 325.00	\$ 325.00	\$ 713.30	\$ 388.30
Other Revenue from Local Sources:				
Services Provided Other LEAs	123,578.07	123,578.07	45,193.75	(78,384.32)
Other	<u>337,559.79</u>	<u>337,559.79</u>	<u>298,743.82</u>	<u>(38,815.97)</u>
Total Revenues	<u>461,462.86</u>	<u>461,462.86</u>	<u>344,650.87</u>	<u>(116,811.99)</u>
Expenditures:				
Instruction:				
Regular Programs:				
Elementary	46,451.87	46,451.87	37,872.57	8,579.30
Support Services:				
Instructional Staff:				
Improvement of Instruction	123,578.08	123,578.08	45,153.74	78,424.34
Educational Media	7,745.48	7,745.48	5,888.40	1,857.08
General Administration:				
Board of Education	11,870.87	11,870.87	12,843.32	(972.45)
Executive Administration	42,938.30	42,938.30	37,538.90	5,399.40
Business:				
Fiscal Services	11,208.26	11,208.26	11,537.32	(329.06)
Operation and Maintenance of Plant	6,953.00	6,953.00	4,490.67	2,462.33
Operation and Maintenance of Vehicles	221,217.00	221,217.00	170,253.80	50,963.20
Pupil Transportation	<u>15,000.00</u>	<u>15,000.00</u>	<u>5,074.81</u>	<u>9,925.19</u>
Total Expenditures	<u>486,962.86</u>	<u>486,962.86</u>	<u>330,653.53</u>	<u>156,309.33</u>
Excess of Revenues Over (Under) Expenditures	<u>(25,500.00)</u>	<u>(25,500.00)</u>	<u>13,997.34</u>	<u>39,497.34</u>
Other Financing Sources (Uses):				
Sale of Surplus Property	-	-	5,902.88	5,902.88
Transfers Out	<u>(50,000.00)</u>	<u>(50,000.00)</u>	<u>(50,000.00)</u>	<u>-</u>
Total Other Financing Sources (Uses)	<u>(50,000.00)</u>	<u>(50,000.00)</u>	<u>(44,097.12)</u>	<u>5,902.88</u>
Net Change in Fund Balances	(75,500.00)	(75,500.00)	(30,099.78)	45,400.22
Fund Balance - Beginning	<u>329,255.57</u>	<u>329,255.57</u>	<u>329,255.57</u>	<u>-</u>
FUND BALANCE - ENDING	<u>\$ 253,755.57</u>	<u>\$ 253,755.57</u>	<u>\$ 299,155.79</u>	<u>\$ 45,400.22</u>

REQUIRED SUPPLEMENTARY INFORMATION
 NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 BUDGETARY COMPARISON SCHEDULE - BUDGETARY BASIS
 SPECIAL EDUCATION FUND
 For the Year Ended June 30, 2019

	Budgeted Amounts		Actual Amounts (Budgetary Basis)	Variance with Final Budget - Positive (Negative)
	Original	Final		
Revenues:				
Tuition and Fees:				
Regular Tuition	\$ 606,523.02	\$ 606,523.02	\$ 619,510.95	\$ 12,987.93
Earnings on Investments and Deposits	1,700.00	1,700.00	4,965.63	3,265.63
Other Revenue from Local Sources:				
Refund of Prior Years' Expenditures	-	-	1,062.86	1,062.86
Other	1,219,791.82	1,219,791.82	1,233,825.76	14,033.94
Revenue from State Sources:				
Grants-in-Aid:				
Unrestricted Grants-in-Aid	128,448.70	128,448.70	125,439.64	(3,009.06)
Other State Revenue	44,500.00	44,500.00	47,028.72	2,528.72
Revenue from Federal Sources:				
Grants-in-Aid:				
Restricted Grants-in-Aid Received from Federal Government Through the State	<u>1,798,911.00</u>	<u>1,798,911.00</u>	<u>1,762,474.00</u>	<u>(36,437.00)</u>
Total Revenues	<u>3,799,874.54</u>	<u>3,799,874.54</u>	<u>3,794,307.56</u>	<u>(5,566.98)</u>
Expenditures:				
Instruction:				
Special Programs:				
Programs for Special Education	948,999.36	948,999.36	959,004.02	(10,004.66)
Support Services:				
Pupils:				
Guidance	24,768.55	24,768.55	25,730.65	(962.10)
Psychological	672,102.28	672,102.28	571,236.04	100,866.24
Speech Pathology	1,079,309.51	1,079,309.51	1,025,502.83	53,806.68
Student Therapy	794,975.96	794,975.96	721,358.87	73,617.09
Instructional Staff:				
Improvement of Instruction	133,892.48	133,892.48	97,198.45	36,694.03
Educational Media	47,579.34	47,579.34	36,172.30	11,407.04
General Administration:				
Board of Education	72,921.09	72,921.09	65,712.43	7,208.66
Executive Administration	263,764.02	263,764.02	236,119.50	27,644.52
Business:				
Fiscal Services	68,850.69	68,850.69	70,638.03	(1,787.34)
Operation and Maintenance of Plant	<u>42,711.26</u>	<u>42,711.26</u>	<u>27,562.76</u>	<u>15,148.50</u>
Total Expenditures	<u>4,149,874.54</u>	<u>4,149,874.54</u>	<u>3,836,235.88</u>	<u>313,638.66</u>

REQUIRED SUPPLEMENTARY INFORMATION
 NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 BUDGETARY COMPARISON - SCHEDULE - BUDGETARY BASIS
 SPECIAL EDUCATION FUND
 For the Year Ended June 30, 2019

	<u>Budgeted Amounts</u>		Actual Amounts (Budgetary Basis)	Variance with Final Budget - Positive (Negative)
	<u>Original</u>	<u>Final</u>		
Excess of Revenues Over (Under) Expenditures	<u>(350,000.00)</u>	<u>(350,000.00)</u>	<u>(41,928.32)</u>	<u>308,071.68</u>
Other Financing Sources (Uses):				
Transfers In	<u>50,000.00</u>	<u>50,000.00</u>	<u>50,000.00</u>	<u>-</u>
Net Change in Fund Balances	<u>(300,000.00)</u>	<u>(300,000.00)</u>	<u>8,071.68</u>	<u>308,071.68</u>
Fund Balance - Beginning	<u>852,169.12</u>	<u>852,169.12</u>	<u>852,169.12</u>	<u>-</u>
FUND BALANCE - ENDING	<u>\$ 552,169.12</u>	<u>\$ 552,169.12</u>	<u>\$ 860,240.80</u>	<u>\$ 308,071.68</u>

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
NOTES TO THE REQUIRED SUPPLEMENTARY INFORMATION
June 30, 2019

1. BASIS OF PRESENTATION

The Budgetary Comparison Schedules have been prepared on the budgetary basis of accounting. The Budgetary Comparison Schedules present capital outlay expenditures within each function while the financial statements prepared in conformity with USGAAP present capital outlay expenditures as a separate function.

2. BUDGETS AND BUDGETARY ACCOUNTING

The Cooperative followed these procedures in establishing the budgetary data reflected in the schedules:

1. Prior to the first regular board meeting in May of each year the school board causes to be prepared a proposed budget for the next fiscal year according to the budgetary standards prescribed by the Auditor General.
2. The proposed budget is considered by the school board at the first regular meeting held in the month of May of each year.
3. The proposed budget is published for public review no later than July 15 each year.
4. Public hearings are held to solicit taxpayer input prior to the approval of the budget.
5. Before October 1 of each year, the school board must approve the budget for the ensuing fiscal year for each fund, except fiduciary funds.
6. After adoption by the school board, the operating budget is legally binding and actual expenditures of each fund cannot exceed the amounts budgeted, except as indicated in number 8.
7. A line item for contingencies may be included in the annual budget. Such a line item may not exceed 5 percent of the total school district budget and may be transferred by resolution of the school board to any other budget category, except for capital outlay, that is deemed insufficient during the year. No amount of expenditures may be charged directly to the contingency line item in the budget.
8. If it is determined during the year that sufficient amounts have not been budgeted, state statute allows adoption of supplemental budgets when moneys are available to increase legal spending authority.
9. Unexpended appropriations lapse at year-end unless encumbered by resolution of the school board.
10. Formal budgetary integration is employed as a management control device during the year for the General Fund and special revenue funds.
11. Budgets for the General Fund and each major special revenue fund are adopted on a basis consistent with generally accepted accounting principles (GAAP).

SCHEDULE OF REQUIRED SUPPLEMENTARY INFORMATION
 NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 SCHEDULE OF THE COOPERATIVE'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY (ASSET)
 SOUTH DAKOTA RETIREMENT SYSTEM

	<u>6/30/2015</u>	<u>6/30/2016</u>	<u>6/30/2017</u>	<u>6/30/2018</u>	<u>6/30/2019</u>
Cooperative's proportion of the net pension liability (asset)	0.1354982%	0.1272067%	0.1217707%	0.1228020%	0.1202797%
Cooperative's proportionate share of net pension liability (asset)	\$ (976,209.12)	\$ (539,519.96)	\$ 411,329.46	\$ (11,144.41)	\$ (2,805.20)
Cooperative's covered payroll	\$ 2,366,977.35	\$ 2,322,423.15	\$ 2,315,467.37	\$ 2,495,080.70	\$ 2,500,491.71
Cooperative's proportionate share of net pension liability (asset) as a percentage of its covered payroll	-41.24%	-23.23%	17.76%	-0.45%	-0.11%
Plan fiduciary net position as a percentage of the total pension liability (asset)	107.30%	104.10%	96.89%	100.10%	100.02%

Note: The amounts presented for each fiscal year were determined as of the measurement date of the collective net pension liability (asset) which is 6/30 of previous fiscal year.

SCHEDULE OF REQUIRED SUPPLEMENTARY INFORMATION
 NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
 SCHEDULE OF THE COOPERATIVE PENSION CONTRIBUTIONS
 SOUTH DAKOTA RETIREMENT SYSTEM

	<u>6/30/2015</u>	<u>6/30/2016</u>	<u>6/30/2017</u>	<u>6/30/2018</u>	<u>6/30/2019</u>
Contractually required contribution	\$ 139,345.81	\$ 138,928.30	\$ 149,705.11	\$ 150,029.65	\$ 149,907.72
Contributions in relation to the contractually required contribution	<u>139,345.81</u>	<u>138,928.30</u>	<u>149,705.11</u>	<u>150,029.65</u>	<u>149,907.72</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Cooperative's covered payroll	\$ 2,322,423.15	\$ 2,315,467.37	\$ 2,495,080.70	\$ 2,500,491.71	\$ 2,498,929.93
Contributions as a percentage of covered payroll	6.0%	6.0%	6.0%	6.0%	6.0%

NORTHEAST EDUCATIONAL SERVICES COOPERATIVE NO. 28-201
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
For the Year Ended June 30, 2019

Federal Grantor/Pass-Through Grantor Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Total Federal Expenditures FY 2019
US Department of Education:			
Pass-Through the SD Department of Education:			
Special Education Cluster:			
Special Education - Grants to States (IDEA Part B) (Note 3)	84.027	H027A180091	\$ 1,712,853.00
Special Education - Preschool Grants (IDEA Preschool) (Note 3)	84.173	H173A180091	49,621.00
Total for Special Education Cluster			<u>1,762,474.00</u>
Total US Department of Education			<u>1,762,474.00</u>
GRAND TOTAL			<u>\$ 1,762,474.00</u>

Note 1: Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") includes the federal award activity of the Cooperative under programs of the federal government for the year ended June 30, 2019. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Cooperative, it is not intended to and does not present the financial position, changes in net position, or cash flows of the Cooperative.

Note 2: Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the modified accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. The Cooperative has not elected to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Note 3: Major Federal Financial Assistance Program

This represents a Major Federal Financial Assistance Program.